

Market Microstructure Invariants *

Albert S. Kyle
Robert H. Smith School of Business
University of Maryland
akyle@rhsmith.umd.edu

Anna Obizhaeva
Robert H. Smith School of Business
University of Maryland
obizhaeva@rhsmith.umd.edu

Preliminary Version - Please Do Not Circulate

August 17, 2009

Abstract

A simple theoretical model of market microstructure invariants is developed to generate hypotheses concerning how market depth, bid-ask spread, and order size vary across stocks. The model is tested using a dataset of portfolio transitions containing over 400,000 orders in individual stocks executed during the period 2001-2005. In a framework like Kyle (1985), our proposed model of “invariant trading structure” assumes that the expected number and size of trades per “trading game” are invariant across stocks and across time, in contrast to alternative models which assume that the length of the “trading day” is invariant (e.g., equal to precisely one calendar day for all stocks). The proposed model predicts that for every one percent increase in the product of dollar trading volume with return volatility, the price impact of trading one percent of average daily volume increases by one-third of one percent. Using implementation shortfall to estimate price impact in a non-linear regression, the parameter predicted to be one-third is estimated to be 0.33 with t-statistics of 13.37. The model makes similar predictions about effective spreads and sizes of trades. These predictions also find statistical support from regressions based on portfolio transition data. The proposed model implies simple formulas for price impact and effective spread as functions of observable dollar trading volume and volatility.

*We are grateful to Georgios Skoulakis, Mark Loewenstein, and Vish Viswanathan for helpful comments. Obizhaeva is also grateful to Ross McLellan, Simon Myrgren, Sebastien Page, and especially to Mark Kritzman for their help. Kyle is primarily responsible for the theoretical model in this paper. Obizhaeva is responsible for the empirical implementation. Both authors contributed equally to this paper.

1 Introduction

When portfolio managers trade stocks, they can be modeled as playing trading games. Since portfolio managers trade many different stocks, we can think of them as playing many different trading games simultaneously, a different game for each stock. A trading game in which an informed trader, liquidity traders (or noise traders), and market makers trade one common stock is described in Kyle (1985).

The purpose of this paper is to investigate, both theoretically and empirically, what features of these trading games remain invariant as games themselves vary across stocks with different levels of trading activity. Different assumptions about market microstructure invariants lead to different predictions about how market depth, bid-ask spreads, and trade size vary across stocks. These predictions are tested using a proprietary database of portfolio transitions provided by a leading vendor of portfolio transitions services. In a portfolio transition, an incumbent portfolio manager is replaced by a newly hired one. The transition manager replaces the incumbent’s legacy portfolio with a new portfolio by selling a portfolio held by the incumbent manager and buying a portfolio chosen by the new manager. A skilled transition manager tries to minimize the transactions costs, both price impact and bid-ask spread, associated with the transactions necessary for effecting the portfolio transition. Thus, a transition manager can be modeled as a liquidity trader who participates in trading games in many different stocks simultaneously over time.

Our proposed theory is based on the idea that key features of market microstructure remain invariant when the trading games are compared across stocks and across time. The theoretical models pay special attention to the frequency and size of liquidity trades, which we call “bets.” In our proposed theory of “invariant trading structure,” it is assumed that the number of bets per trading game and the amount of risk transferred per bet remain invariant. This assumption is consistent with the intuition that stocks differ only in the speed with which their trading games are played but the structure of trading games themselves is the same for each stock. We can define a measure of daily “trading activity,” which we denote as W , as the product of dollar trading volume per calendar day and daily standard deviation of the stock’s returns. According to this measure, active stocks are stocks with high volatility and high dollar trading volume per calendar day, while inactive stocks are stocks with low volatility and low dollar trading volume per calendar day. Our assumption implies that the trading games for active stocks and inactive stocks are the same, but the trading games for active stocks are played at a faster pace than those for inactive stocks. This leads to the intuition that the length of a “trading day” differs from the length of a calendar day, with the trading day for active stocks perhaps corresponding to a few minutes while the trading day for inactive stocks perhaps corresponding to a few months. The length of the trading day is related to the market efficiency. The shorter is the trading day, the more efficient is the market.

The invariance of trading structure across stocks, despite the difference in their measures of trading activity, is a reasonable assumption. For example, compare a liquidity trade in an active stock with a liquidity trade in an inactive stock of equal returns volatility. The size of a bet is the amount of risk transferred by the trade, taking account of the trading horizon, which is assumed to be proportional to the length of the trading day. In particular, our measure of bet size is a product of the stock price, the number of shares traded, the daily

percentage standard deviation of the stock's return, and the square root of the length of the trading day. The active stock has higher dollar trading volume per calendar day than the inactive stock. The trading day for the active stock is, however, shorter. A large position held for a short period of time can have the same risk as a smaller position held for a longer period of time. Both transactions can represent the same amount of risk transfer. In the context of our model, the expected amount of risk transfer per liquidity trade can be invariant across the two markets since the smaller liquidity trades in the inactive stock create positions held for a longer period of time, due to the longer trading day. Also, compare the number of bets in an active stock with the number of liquidity trades in an inactive stock. The number of bets per trading game is equal to the number of bets per calendar day multiplied by the length of the trading day. For the active stock, many bets of large dollar size take place over one calendar day. For the inactive stock, a smaller number of smaller dollar-size trades take place over one calendar day. In the context of our model, the number of bets per trading game can be invariant across the two markets since the trading day for the active stock is shorter than for the inactive stock.

Our theoretical model leads to two different types of predictions which can be tested using portfolio transition data.

One set of predictions concerns how the magnitude of price impact and bid-ask spreads varies as a function of trading activity in different stocks. Our theoretical model predicts that a one percent increase in trading activity W leads to an increase of one-third of one percent in the price impact and to a decrease of one-third of one percent in the spread costs incurred in executing a liquidity trade equal to one per cent of average daily volume, where transactions costs are measured in basis points per dollar traded (holding returns volatility constant). The prediction for price impact is derived from the formula for λ in Kyle (1985). We also present below an argument that the bid-ask spread, assumed to be zero in Kyle(1985), is inversely proportional to the price impact. This would be the case, for example, if market makers were not perfect competitors, as in Kyle (1983).

Another set of predictions concerns how the expected size of liquidity trades varies with trading activity. Our theoretical model predicts that a one percent increase in trading activity W leads to an increase of one-third of one per cent in the expected size of liquidity trades, or, equivalently, to a decrease of two-thirds of one per cent in the expected size of liquidity trades as a fraction of daily trading activity (holding returns volatility constant).

What is the intuition for the "one-third" fraction appearing in our predictions? Our model predicts that if trading volume increases by one-percent, then one-third of this increase results from increased bet size and two-thirds of this increase results from increased bet frequency. Now suppose the length of the trading day simultaneously decreases by two-thirds of one percent. Then the number of bets per trading day is constant. Although the bets are larger by one-third of a percent, they are held for a length of time two-thirds of one percent shorter. Taking into account the time for which it is held, this makes the riskiness of the bets also constant, since the riskiness of a bet is proportional to its size and to the square root of the time for which it is held. A better way to develop this same intuition is to ask what happens when the length of the trading day is shortened. For the number of bets per trading game to remain constant, the rate at which bets are made must increase proportionately. For the bets to be equally risky, the size of the bets needs to increase only half as fast as the trading day is shortened because riskiness is proportional to the standard

deviation of price changes, not to variance. This two-to-one ratio between bet frequency and bet size leads to the fraction one-third appearing in the predictions.

The predictions of our proposed model are compared with the predictions of two alternative models based on different assumptions concerning market microstructure invariants. Both models are “naive” in the sense that they assume that a “trading day” is equivalent to one calendar day for all stocks.

The first alternative model assumes that as trading activity increases, the number of liquidity trades, or bets, per day remains invariant at some constant level, while the expected trade size per liquidity trade varies proportionally with trading activity. Concerning price impact and spreads, this model of “invariant bet frequency” predicts that as trading activity increases, the cost of executing a trade of one percent of average daily volume remains constant in basis points per dollar traded (holding returns volatility constant). Concerning the expected size of liquidity trades, this model assumes that average trade size is proportional to trading activity, and thus average trade size as a proportion of average daily volume is constant.

The second alternative model assumes that as trading activity increases, the average dollar size of liquidity trades remains invariant at some constant level, while the number of liquidity trades per calendar day increases proportionately. Concerning price impact and spreads, this model of “invariant bet size” predicts that a one percent increase in trading activity leads to an increase of one-half of one percent in the price impact and to a decrease of one-half of one percent in the spread costs incurred in executing a liquidity trade equal to one per cent of average daily volume, measured in basis points per dollar traded (holding returns volatility constant). Concerning the expected size of liquidity trades, this model assumes that average trade size (adjusted for volatility) remains constant as trading activity changes, and thus average trade size as a proportion of average daily volume falls at the same rate as trading activity rises.

These alternative models also have simple intuition. In the model of Kyle (1985) market impact λ is proportional to the ratio of price volatility σ_V and the standard deviation of the inventories of noise traders σ_U , i.e., $\lambda = \sigma_V/\sigma_U$. To generate predictions about how market impact varies cross-sectionally as volume changes, it seems necessary to map σ_U into volume. One approach is to think of volume as proportional to the standard deviation σ_U . This is the approach taken by our first alternative model. Another approach is to think of volume as proportional to the variance σ_U^2 . This is the approach taken by our second alternative model. In some sense, either of these two alternative choices is arbitrary. In our proposed model, the choice is made naturally by assuming that the trading game remains the same; it is only the speed with which the game is played that varies across stocks.

Using portfolio transition data, the predictions of three models are tested to examine which of them better describes the data. We exploit the share price data measuring implementation shortfall to test the predictions concerning trading costs, and we exploit the and the share volume data to test the predictions concerning the size of liquidity traders’ bets.

Implementation shortfall is used to estimate price impact and bid-ask spread from the portfolio transition data. Perold (1988) defines implementation shortfall as the difference between a “paper trading” benchmark and actual trading results. For our purposes, the paper trading benchmark for a given transition is defined to be the price which would have been obtained if all shares were executed at the market closing price the day before any

trades implementing a given transition began to take place. This benchmark is compared against the actual prices at which the transition trades are later executed. The difference, measured in basis points per dollars worth of shares traded, measures implementation shortfall. Implementation shortfall includes the effect of both price impact and bid-ask spread, as well as random changes in the stock price between the benchmark date and the time when the trades are executed. The identifying assumption made is that the returns on the stock would otherwise have had a mean return of zero, which implies that the mean of the implementation shortfall is a measure of transactions costs.

There are two major problems associated with using implementation shortfall to estimate transactions costs. The database of portfolio transition data used in this paper avoids both of these problems.

The first problem is statistical power. Suppose, for example, that a trade of one percent of average daily volume has a transactions cost of 20 basis points, but the stock has a price volatility of 200 basis points per day. If we think of the 20 basis points as a random variable which could be positive or negative depending on whether the underlying transition order is a buy or a sell, then the transition order adds about 1% to the variance of the stock's return. This implies that a properly specified regression to estimate transactions costs using implementation shortfall is going to have an R^2 of about 0.01, i.e., statistical power is going to be low. Clearly, larger trades with higher transactions costs reduce this problem and make the transactions cost easier to estimate.

The portfolio transition database addresses the problem of low statistical power in two ways. First, the data involves more than 400,000 individual orders executed over the period 2001-2005, so the large number of degrees of freedom increases the statistical power of our estimates. Second, some of the orders are large enough to induce relatively significant market impact; this increases statistical power as well. As a result, the statistical tests are powerful enough to distinguish the proposed model from the two alternatives.

To deal with a potential heteroscedasticity problem, the implementation shortfall variable on the right-hand-side of the regression is scaled by the standard deviation of returns. The errors are potentially correlated due to the fact that many stocks are traded on the same days, and stock returns are correlated with one another. Observations are pooled at weekly levels for 17 industries. This pooling reduces degrees of freedom, but generates more accurate standard errors.

The second problem with using implementation shortfall to measure transactions costs is that using price and quantity data on executed orders to estimate transactions costs will lead to biased estimates of transactions costs if high cost orders have been canceled before execution and thus not observed in the data. For example, consider a trader who intends to buy 100,000 shares of stock. At the time the order is placed, the price (benchmark) is \$40 per share. The trader purchases 80,000 shares at an average price of \$40.20. The price then runs away to \$45 per share, at which point the trader cancels the remaining 20,000 shares on the order. In typical situations, a database of trades may contain the 80,000 shares executed at an average price of \$40.20 but not contain any indication that 20,000 shares were not executed at a price which would have been about \$45 per share. In this situation, the implementation shortfall would have been calculated as 50 basis points for 80,000 shares. A 50 basis point number is a biased estimate of transactions costs, because it fails to take account of the 1250 basis point cost that would have been incurred on the

20,000 share portion of the order that was canceled. A less biased estimate of transactions costs would attribute at least a 1250 basis point cost to the canceled portion, resulting in an average implementation shortfall of at least 290 basis points instead of 50 basis points. This example illustrates that the selection bias associated with canceled orders can be very large. It makes estimated transactions costs too low when orders are canceled that otherwise would have been executed at unfavorable prices.

The data on portfolio transitions does not suffer from this problem of selection bias resulting from canceled orders. In a portfolio transition, both the legacy portfolio to be sold and the new portfolio to be bought are identified precisely before the transition trading starts. Furthermore, there are no order cancelations, since the transition manager’s job is to sell the entire legacy portfolio and replace it with the entire new portfolio. Assuming the transition manager executes each portfolio fully, the problem of selection bias due to canceling orders goes away, as emphasized in Obizhaeva (2009).

Our theoretical model as well as two alternative models imply that market impact and bid-ask spread can be estimated from a non-linear regression in which the left-hand side is implementation shortfall measured in basis points per dollar traded, but scaled as a fraction of daily standard deviation. There are two right-hand-side variables, one for price impact and one for bid-ask spread.

The right hand side variable for price impact is order size as a fraction of daily volume. The regression is non-linear because the coefficient for price impact is predicted to be proportional to a power of daily trading activity W , defined as the product of dollar trading volume per calendar day and daily standard deviation of returns. Thus, the non-linear coefficient for the price impact associated with trade size can be written $\frac{1}{2}\bar{\lambda}W^{\alpha_0}$. We define an arbitrary “benchmark stock” as a stock with a price of \$40 per share, trading volume of one million shares per day, and returns standard deviation of 2% per day. Price impact is scaled so that $\bar{\lambda}$ measures in basis points the price impact of trading one percent of the average daily volume in the benchmark stock. The coefficient for price impact in the non-linear formula is multiplied by one-half because λ measures marginal price impact, but implementation shortfall captures average price impact, which is one-half marginal price impact.

The right-hand side variable for bid-ask spread is of the form $\frac{1}{2}kW^{-\alpha_1}$ scaled so that k measures the bid-ask spread for the benchmark stock, measured in basis points. The bid-ask spread is multiplied by one-half because one-way trade incurs a spread cost of half the bid-ask spread.

The expected trading costs for an order of X shares, denoted $C(X)$, can thus be written

$$C(X) = \frac{1}{2}\bar{\lambda} \left(\frac{W}{(0.02)(40)(10^6)} \right)^{\alpha_0} \frac{\sigma_r}{0.02} \frac{X}{(0.01)V} + \frac{1}{2}k \left(\frac{W}{(0.02)(40)(10^6)} \right)^{\alpha_1} \frac{\sigma_r}{0.02},$$

where W is the product of stock price P , daily trading volume V , and daily returns volatility σ_r . In this cost formula, our proposed model of invariant trading structure predicts that $\alpha_0 = 1/3$ and $\alpha_1 = -1/3$. Our two alternative models make different predictions. The model of invariant bet size predicts $\alpha_0 = \alpha_1 = 0$, while the model of invariant bet frequency predicts $\alpha = 1/2$ and $\alpha_1 = -1/2$.

The predictions of all three models are tested using portfolio transitions database. The model of invariant trading structure predicts transactions costs from price impact and spread

better than the other two alternatives. The empirical prediction that a one percent increase in trading activity increases the price impact (in units of daily standard deviation) by one-third of one percent is almost exactly the point estimate from non-linear regressions based on implementation shortfall. This provides strong support for the model.

If the exponent parameters are set to the values implied by the model of trading game invariance, $\alpha_0 = 1/3$ and $\alpha_1 = -1/3$, then the estimated value of half price impact is $\bar{\lambda}/2 = 2.89$, and the estimated formula for the half-spread is $\bar{k}/2 = 7.91$. The formula for trading costs above is scaled so that a trade of one percent of average daily volume in the benchmark stock incurs is estimated to incur a price impact cost of 2.89 basis points and a bid-ask spread cost of 7.91 basis points. Plugging these estimates into the equation for $C(X)$ above, we obtain a simple formula for expected trading costs as a function of observable dollar trading volume, volatility, and price.

Our theoretical model as well as two alternative models imply that expected trade size should vary with daily trading activity W in a certain way. The predictions concerning trade size \bar{Q} can be captured by the formula

$$\frac{\bar{Q}}{V} = \bar{q} \times \left[\frac{W}{(0.02)(40)(10^6)} \right]^{a_0}.$$

The model of invariant trading structure predicts that a one percent increase in trading activity leads to a decrease of $2/3$ of one percent in trade size as a fraction of daily volume. In the context of the above regression, this implies $a_0 = -2/3$. The model of invariant bet frequency implies $a_0 = 0$ and the model of invariant bet size implies $a_0 = -1/2$.

The predictions of all three models are tested using portfolio transitions database. We make the identifying assumption that the size of portfolio transition trades is proportional to the size of liquidity trades in the theoretical model. Estimates of the above regression for trade size provide strong support for the model of trading game invariance. The coefficient estimate of -0.63 is remarkably close to the predicted value of $-2/3$.

Although our model of invariant trading structure is based on the intuition that the trading day for active stocks is shorter than for inactive stocks, our data does not make it possible to identify the length of the trading game itself. To identify the length of the trading day, additional data would be needed, such as data on the half-life of positions taken by traders. In fact, it is possible that, holding trading volume constant, the length of the trading day has been changing over time. For example, the increase in algorithmic trading may be associated with a shorter trading day.

The remainder of this paper describes the theoretical model and empirical test summarized above in more detail.

2 The Model

2.1 Trading Game

We develop an implementation of the continuous-time model of Kyle (1985) for the purpose of using this model to estimate from portfolio transition data how market impact varies

cross-sectionally across NYSE and NASDAQ stocks with different levels of expected trading volume and expected returns volatility.

In the model of Kyle (1985), the informed trader optimally trades against noise traders and a risk-neutral market maker to exploit his private information. Trading takes place over an arbitrary period of time called a “trading day.” The model delivers an intuitive benchmark for the level of equilibrium market depth. For the purpose of using this model to measure market depth empirically, however, there is no *a priori* reason to assume that this “trading day” is literally one calendar day; furthermore, the length of the trading day may vary cross-sectionally across stocks. Therefore, in our proposed model, we assume that the trading day is an endogenously determined period of time, denoted H , which might be a few seconds, a few minutes, a few hours, a few days, a few weeks, a few months, or even years. We develop an implementation of this model which is based on the intuition that the trading day H varies cross-sectionally over stocks.

The model of Kyle (1985) has two exogenous parameters: the standard deviation of fundamental value σ_V and the standard deviation of noise trading σ_U . To emphasize the dependence of these two parameters on a time period h , we shall add a subscript h to the notation and denote these parameters as $\sigma_{U,h}$ and $\sigma_{V,h}$ respectively. For $h = 1$, the notation $\sigma_{U,1}$ and $\sigma_{V,1}$ denotes standard deviations per *calendar day*, while for $h = H$, the notation $\sigma_{U,H}$ and $\sigma_{V,H}$ denote standard deviations per *trading day*.

In terms of $\sigma_{V,H}$ and $\sigma_{U,H}$, the price impact of trading x shares of stock, denoted by $\lambda \times x$, is linear, and is given by

$$\lambda = \sigma_{V,H} / \sigma_{U,H}. \tag{1}$$

Note that λ measures the price impact in dollars per share resulting from trading one share of stock; thus, λ is measured in units of dollars per share-squared. For the purpose of empirical tests and transactions cost intuition, it is useful to re-scale λ so that it is measured in basis points.

The trading activity W : In what follows, we describe how to estimate the cross-sectional variation of the parameter λ across NASDAQ and NYSE stocks with different levels of daily trading activity, which we denote as W . We define this measure as the product of the percentage daily returns volatility σ_r , the price level P , and the trading volume in shares per calendar day V . According to this measure, actively traded stocks are stocks with high volatility and high dollar trading volume per calendar day, while inactive traded stocks are stocks with low volatility and low dollar trading volume per calendar day.

This measure of trading activity is consistent with the principle of Modigliani-Miller invariance, i.e. it remains unaffected by stock splits and changes in firm leverage. For example, after a two-for-one stock split, the stock price P halves but traders will trade twice as many shares, doubling V . Similarly, if the firm levers up by buying back half its outstanding shares, then volatility σ_r will double (assuming no bankruptcy) so traders will halve the quantities they trade to keep a risk per trade constant, thus halving V . In both examples, the measure of trading activity W remains the same.

In the model of Kyle (1985), the trading day measures the lifetime of private information. Our intuition is that active markets are more “efficient” than inactive markets in the sense

that private information has a shorter lifetime in high volume markets and high volatility markets. In this sense, market efficiency is measured by H , with lower H representing a more efficient market. Thus, a higher level of trading activity W tends to reduce H .

The parameter $\sigma_{V,H}$: The parameter $\sigma_{V,H}$ denotes the standard deviation of private information observed by the informed trader H periods before it is revealed publicly, measured in dollars per share. Under the assumption that market makers are risk neutral, the continuous trading equilibrium has the property that prices follow Brownian motion, with the standard deviation of price changes over a trading day also equal to $\sigma_{V,H}$. The martingale property also implies that the standard deviation of price changes per calendar day, denoted $\sigma_{V,1}$, satisfies

$$\sigma_{V,H} = \sigma_{V,1}H^{1/2}. \quad (2)$$

The value of $\sigma_{V,1}$ can be readily estimated from data on price levels P and percentage daily returns volatility σ_r . We have

$$\sigma_{V,1} = \sigma_r P. \quad (3)$$

Note that $\sigma_{V,H}$ cannot be identified without identifying the length of the trading day H . Our intuition is that the length of the trading day H is shorter for actively traded stocks than for inactively traded stocks. As we shall see below, the length of the trading day H cannot be statistically identified from portfolio transition data. In other words, while our formulation of the model is consistent with the intuition that H declines as trading activity W increases, the parameter H remains un-identified in the econometric implementation in this paper.

The parameter $\sigma_{U,H}$: The parameter $\sigma_{U,H}$ denotes the standard deviation of the change in the inventory of noise traders measured in shares per “trading day,” where noise traders are assumed to continuously place market orders so that their inventory follows a Brownian motion process. The martingale property of the inventory of noise traders implies

$$\sigma_{U,H} = \sigma_{U,1}H^{1/2}. \quad (4)$$

The link between the daily standard deviation of noise trading $\sigma_{U,1}$ and data on trading volume and portfolio transition trades is not straightforward because theory needs to predict how both trade frequency and trade size increase cross-sectionally with average daily volume. Our goal is to make assumptions so that $\sigma_{U,1}$ becomes identified in such a manner that it can be estimated from transition data. Even when $\sigma_{U,1}$ is identified, identification of $\sigma_{U,H}$ requires identification of H itself. The empirical tests attempt to identify $\sigma_{U,1}$ from trade sizes in portfolio transition data and daily volume data, but we do not attempt to identify $\sigma_{U,H}$ because the parameter H is not identified in our data.

Our intuition is that $\sigma_{U,h}$ is related to trading volume, but the intuition is not straightforward because the theory assumes liquidity trading follows Brownian motion but actual trades are of discrete size. The theoretical Brownian motion process for inventories implies that trading volume is infinite. For example, if we discretize trading by assuming that noise

trading occurs at N discrete dates separated by time period Δt such that $N\Delta t = h$, then expected trading volume over a period of time of length h is

$$E\left\{\sum_{t=1}^N |u(t_n) - u(t_{n-1})|\right\} = (2Nh/\pi)^{1/2}\sigma_{U,h}. \quad (5)$$

As N becomes large, this measure of trading volume explodes.

For empirical implementation, we believe it is reasonable to approximate the Brownian motion $u(t)$ with a compound poisson process with trade arrival rate γ_1 per calendar day and distribution of trade sizes the same as some random variable denoted \tilde{Q} . Let \bar{Q} denotes $E\{|\tilde{Q}|\}$ and let σ_Q denote the standard deviation of \tilde{Q} . We assume

$$\sigma_Q = \theta\bar{Q} \quad (6)$$

for some constant θ . For example, if \tilde{Q} is a normal random variable, then $\theta = \sqrt{\pi/2}$. In what follows, we allow \bar{Q} to vary across stocks, but we assume that θ is constant across stocks. This assumption captures the intuition that while some stocks have large average trade sizes and some stocks have small average trade sizes, the shape of the distribution of trade sizes is similar across stocks of different average trade sizes.

Over a trading day of length H , the expected number of trades γ_H is given by

$$\gamma_H = \gamma_1 H. \quad (7)$$

The quantity $\sigma_Q\gamma_1^{1/2}$ is the standard deviation of the change in the inventory of liquidity traders over one calendar day. The change in the inventory of liquidity traders over the trading day of length H has standard deviation

$$\sigma_{U,H} = \theta\bar{Q}\gamma_H^{1/2}, \quad (8)$$

which can equivalently be expressed as

$$\sigma_{U,H} = \theta\bar{Q}\gamma_1^{1/2}H^{1/2}. \quad (9)$$

TAQ Data: The assumption that the inventory of noise traders follows a Brownian motion process or a compound poisson process implies that changes in the inventory of noise traders are independently distributed. In actual trading, one independent trading decision often generates multiple reports of order executions, since trades may be broken down into smaller pieces for execution and an execution of an order may have several different counter-parties and prices.

The TAQ database gives a time-stamped record of trades printed for NYSE and NASDAQ stocks. It is probably not a good idea to estimate γ as the average number of prints in TAQ data and to estimate \bar{Q} as the average print size in TAQ data. Suppose that an independent trade generates on average μ prints. Then the number of trade prints in TAQ data is $\gamma_{TAQ} = \mu\gamma$ per day, and the average trade size is $\bar{Q}_{TAQ} = \bar{Q}/\mu$. If the number of TAQ prints and the average TAQ print size are used to estimate $\bar{Q}\gamma^{1/2}$, the result is $\bar{Q}_{TAQ}\gamma_{TAQ}^{1/2} = \bar{Q}\gamma^{1/2}\mu^{-1/2}$. This estimate of $\bar{Q}\gamma^{1/2}$ is biased by a factor $\mu^{-1/2}$.

The parameter μ is not observable; moreover, it may vary across stocks. Since μ is unobservable, using average trade frequency and average trade size from TAQ data does not make it possible to calibrate the average level of price impact. If μ may vary across stocks in an unknown manner, it is not possible to use average trade frequency and average trade size from TAQ data to explain how price impact varies cross-sectionally across stocks. Whether μ is constant or varies across stocks, as a function of say stock price (based on tick size), is an interesting issue for further research.

The standard deviation of the change in the inventory of liquidity traders over one calendar day $\sigma_{U,1}$ could be also estimated from data on daily order imbalances measured as the difference between buyer initiated and seller initiated trades. Order imbalances are related to the daily trading volume but depend on its composition reflected in the number of trades, their size and direction. In theory, only a tiny fraction of trading volume is informed trading, so noise trading is almost all of observed trading volume. Thus, we expect that $\sigma_{U,1}$ can be closely approximated by the standard deviation of order imbalances. Determining order imbalances from data on trades and quotes is not straightforward because trade direction is usually unobservable. Whether empirically estimated standard deviation of order imbalances provides a reasonable alternative for estimation of market impact, is an interesting issue for future research.

2.2 Theories of Market Microstructure Invariants

The goal of our theoretical modeling is to generate predictions which make it possible to use trading activity to explain how σ_U varies cross-sectionally across stocks. The theory will then provide a mathematical formula for market depth as a function of expected price volatility, expected average daily volume, and an unknown constant implied by the theory. Portfolio transition data can be used both to estimate the unknown constant implied by the theory and to estimate whether the model predicts correctly how market impact varies with volatility and volume.

The distribution of trade sizes in the portfolio transition data can also be used to test the models predictions concerning how σ_U varies across stocks, if the identifying assumption is made that portfolio transition trades are representative of liquidity trades implied by our theory.

Plugging equations (2) and (8) into equation (1) yields

$$\lambda = \frac{\sigma_r P}{\sigma_Q \gamma_1^{1/2}}. \quad (10)$$

This equation can also be written (see equation (6))

$$\lambda = \frac{\sigma_r P}{\theta \bar{Q} \gamma_1^{1/2}}. \quad (11)$$

We need to define several other variables before formulating our theories of invariants. Average daily volume (per calendar day), denoted V , is the product of average trade frequency γ_1 and average trade size \bar{Q} :

$$V = \gamma_1 \bar{Q} \quad (12)$$

Instead of operating with \bar{Q} defined in number of shares and therefore affected by splits, we think of liquidity trades as bets with a given dollar standard deviation over the lifetime of the bet. This assures that liquidity trades have risk transfer properties immune to stock splits and leverage changes, thus satisfying the Modigliani-Miller invariance principle. Let liquidity “bet risk” B_1 denote the dollar standard deviation of liquidity trades. Then B_1 is given by

$$B_1 = \sigma_r P \sigma_Q. \quad (13)$$

Let B_H denote the dollar standard deviation of a liquidity trade over an entire trading day H . Then $B_H = B_1 H^{1/2}$ is given by

$$B_H = \sigma_r P \sigma_Q H^{1/2}. \quad (14)$$

We next describe our proposed theory of trading structure invariance, as well as two alternative “naive” theories, one based on bet size invariance and the other based on bet frequency invariance. Our proposed theory is based on the idea that the trading game itself is invariant, except for the length of time represented by the trading day over which it is played. Our naive alternative theories assume either that the number of bets per calendar day are constant or that the size of liquidity traders’ bets are constant.

Model of Invariant Trading Structure: Our proposed theory of invariant trading structure assumes that both average bet frequency γ_H and average bet risk B_H are constant per trading day, not per calendar day. Intuitively, these assumptions imply that the trading game for one stock is the same as the trading game for another stock, except for the speed with which the game is played. The differences in the speed with which the game is played show up as differences in H , with small H corresponding to faster games played in more active stocks and large H corresponding to slower games played in less active stocks.

The three equations (7), (12), and (14) contain three cross-sectionally varying unobservable parameters \bar{Q}, γ_1, H , which we can solve for in terms of three observable quantities σ_r, P, V and three unobservable constants B_H, γ_H, θ . The solution expressed in terms of trading activity $W = \sigma_r P V$ is

$$H = (\gamma_H B_H \theta^{-1})^{2/3} \times W^{-2/3}, \quad (15)$$

$$\gamma_1 = (\gamma_H^{1/2} B_H^{-1} \theta)^{2/3} \times W^{2/3}, \quad (16)$$

$$\bar{Q} = (\gamma_H^{1/2} B_H^{-1} \theta)^{-2/3} \times W^{-2/3} \times V \quad (17)$$

Our model implies that market depth, denoted λ_{TS} and calculated from (11), is given by

$$\lambda_{TS} = \theta^{-1} (\gamma_H^{1/2} B_H^{-1} \theta)^{1/3} \times W^{1/3} \times \frac{\sigma_r P}{V}. \quad (18)$$

In this equation, the subscript TS indicates that the trading structure is invariant in the sense that the solution for λ_{TS} holds γ_H and B_H constant. Of course, the length of the trading day itself varies according to equation (15). When price impact is measured in units of price standard deviation $\sigma_r P$, our theoretical model predicts that the impact of trading a given

percentage of average daily volume V , $\lambda_{TS}V/(\sigma_r P)$, changes across stocks different trading activity W . A one percent increase in trading activity leads to an increase of one-third of one percent in the price impact.

As we shall see below, empirically there seems to be an important fixed component of trading costs, equivalent to a bid-ask spread. In the model of Kyle (1985), however, there is no explicit bid-ask spread. The discrete-time version of the model can be modified by making market makers imperfectly competitive, as in Kyle (1983). This has the effect of creating extra price impact which would not persist in a dynamic setting, capturing something like a fixed bid-ask spread. The size of this additional component of transactions is a function of the competitiveness of the market making process, as measured by the number of market makers. Since this extra component of the spread is proportional to both price impact λ and typical trade size σ_Q , we model the bid-ask spread as $\phi\lambda_{TS}\sigma_Q$, where ϕ is a constant across all stocks. The resulting solution for the bid-ask spread, denoted k , can be written

$$k_{TS} = 2\phi(\gamma_H^{1/2} B_H^{-1}\theta)^{-1/3} \times W^{-1/3} \times \sigma_r P. \quad (19)$$

The model also implies that trade size as a share of average daily volume is given by

$$\frac{\bar{Q}_{TS}}{V} = (\gamma_H^{1/2} B_H^{-1}\theta)^{-2/3} \times W^{-2/3}. \quad (20)$$

In these equations, the subscript TS indicates that the trading game is invariant in the sense that the solutions for k_{TS} and \bar{Q}_{TS}/V hold γ_H and B_H constant.

Model of Invariant Bet Frequency: Our first naive theory proposes that as average daily volume increases, average trade size \bar{Q} and bet size B_1 increase proportionately but average bet frequency γ remains constant. To convert equation (11) into a prediction based on average daily volume and volatility, we solve equation (12) for \bar{Q} and plug the solution into equation (11), obtaining

$$\lambda_\gamma = \theta^{-1}\gamma_1^{1/2} \times W^0 \times \frac{\sigma_r P}{V}. \quad (21)$$

In this equation, the subscript γ indicates that the solution for λ_γ holds γ_1 constant. This naive theory is intuitively plausible. It states that when price impact is measured in units of price standard deviation $\sigma_r P$, then the impact of trading a given percentage of average daily volume V is constant across stocks of different trading activity W .

This model is common in the literature.

Similar logic for the bid-ask spread implies that the spread is given by

$$k_\gamma = 2\phi\gamma_1^{-1/2} \times W^0 \times \sigma_r P. \quad (22)$$

Trade size as a share of average daily volume is given by

$$\frac{\bar{Q}_\gamma}{V} = \gamma_1^{-1} \times W^0. \quad (23)$$

In these equations, the subscript γ indicates that the solutions for k_γ and \bar{Q}_γ hold γ_1 constant.

Model of Invariant Bet Size: Our second naive theory proposes that as average daily volume increases, average trade frequency per day γ_1 increases but average bet size of horizon one day B_1 remains constant. To convert equation (11) into a prediction based on average daily volume and volatility, we solve equation (12) for γ_1 , plug the solution into equation (11), and use equation (13) obtaining

$$\lambda_B = \theta^{-1}(B_1^{-1}\theta)^{1/2} \times W^{1/2} \times \frac{\sigma_r P}{V}. \quad (24)$$

In this equation, the subscript B indicates that the solution for λ_B holds B_1 constant. Our logic from above implies that the bid-ask spread is given by

$$k_B = 2\phi(\theta B_1^{-1})^{-1/2} \times W^{-1/2} \times \sigma_r P. \quad (25)$$

Trade size as a share of average daily volume is given by

$$\frac{\bar{Q}_B}{V} = (\theta B_1^{-1})^{-1} \times W^{-1}. \quad (26)$$

In these equations, the subscript B indicates that the solutions for k_B and \bar{Q}_B hold B_1 constant.

Model Formulation for Testing: In order to make estimated parameters have intuitive meaning, we define an arbitrary “benchmark stock” as a stock with price of \$40 per share, trading volume of one million shares per day, and volatility of 2% per day. We also re-scale the non-identified constants so that both the constant for price impact and the constant for bid-ask spread are expressed as trading costs in basis points for trading one percent of average daily volume (10,000 shares) for the benchmark stock. We denote these constants, $\bar{\lambda}$ and \bar{k} , respectively.

Let X denote the number of shares traded. Let $C(X)$ denote the expected cost of trading X shares of some stock, measured in basis points. We write $C(X)$ as follows:

$$C(X) = \frac{1}{2}\bar{\lambda} \times \frac{\sigma_r}{0.02} \left[\frac{W}{(0.02)(40)(10^6)} \right]^{\alpha_0} \times \frac{X}{(0.01)V} + \frac{1}{2}\bar{k} \times \frac{\sigma_r}{0.02} \left[\frac{W}{(0.02)(40)(10^6)} \right]^{\alpha_1}. \quad (27)$$

In this equation the first term on the right-hand-side is the component of transactions cost due to market impact (which, if scaled to be a fraction of volatility, is proportional to X given trading activity W), and the second term is the component of transactions costs due to bid-ask spread (which, if scaled to be a fraction of volatility, is constant given market activity W). The quantity $(0.02)(40)(10^6)$ in the denominator of W represents our measure of trading activity for the benchmark stock, i.e., it is the product of the 2 percent daily volatility, benchmark \$40 stock price, and one million share trading volume. Thus, the ratio of W to $(0.02)(40)(10^6)$ is one for the benchmark stock. Similarly, the ratio of X to $(0.01)V$ is one when the trade size is one percent of average daily volume. As a result of these scaling conventions, the right hand side is scaled so that $\bar{\lambda}$ measures in basis points the

market impact of trading one percent of average daily volume in the benchmark stock, and \bar{k} measures in basis points the bid-ask spread. To be precise, if a trade X , representing one percent of average daily volume in the benchmark stock, incurs 8 basis points of expected costs due to price impact and 3 basis points of expected costs due to spread, then $\lambda/2 = 8$ and $k/2 = 3$. The total transactions cost $C(X)$ adds up to 11 basis points. Since the trade is for 10,000 shares of a \$40 stock, the 11 basis point transactions cost represents 4.4 cents per share, or \$440 for all 10,000 shares.

In defining the expected transactions cost $C(X)$, both the price impact parameter λ and the bid-ask spread k are divided by 2. Costs due to price impact are divided by two because the transition manager is assumed to walk up or down the demand curve, generating an average cost which is half the marginal cost represented by the price impact parameter λ . Costs due to bid-ask spread are divided by 2 because the bid-ask spread represents a cost for a two-sided trade involving both a buy or a sell, while the one-sided trade X is either a buy or a sell, but not both.

Trade size as a fraction of average daily volume can be expressed

$$\frac{\bar{Q}}{V} = \bar{q} \times \left[\frac{W}{(0.02)(40)(10^6)} \right]^{\alpha_2}. \quad (28)$$

Using the above formulation, our proposed model of invariant trading structure implies

$$\alpha_0 = 1/3, \alpha_1 = -1/3, \alpha_2 = -2/3. \quad (29)$$

Our naive model of invariant bet frequency implies

$$\alpha_0 = 0, \alpha_1 = 0, \alpha_2 = 0. \quad (30)$$

Our naive model of invariant bet size implies

$$\alpha_0 = 1/2, \alpha_1 = -1/2, \alpha_2 = -1. \quad (31)$$

3 Data

3.1 Portfolio Transition Data

The empirical implications of each of the three proposed theoretical models are tested using a proprietary database of portfolio transitions from a leading vendor of portfolio transition services. During the evaluation period, this portfolio transition vendor supervised more than 30 percent of outsourced U.S. portfolio transitions. The sample includes about 2,680 portfolio transitions executed over the period from 2001 to 2005. This database is derived from the post-transition reports prepared by transition managers for their U.S. clients. This is the same database used by Obizhaeva (2009a, 2009b).

The portfolio transitions database contains the data on individual transactions. Each observation has the following fields: a trade date, an identifier of a portfolio transition, its starting and ending dates, the name of the stock traded, the number of shares traded, buy or sell indicator, the average execution price, the pre-transition benchmark price, commissions,

and fees. The data is given on separate lines for three trading venues: internal crossing networks, external crossing networks, and open market transactions. It is also given separately for each of trading days in a trading package. Old and new portfolios usually overlap. For example, both portfolios may have positions in some large and therefore widely held securities. Instead of first selling overlapping holdings from legacy portfolios and then acquiring them into target portfolios, these positions are transferred from one account to another one as “in-kind” transactions which do not incur transactions costs. Thus, if the old portfolio had 10,000 shares of IBM and the new portfolio had 4,000 shares of IBM in portfolio transition A, then 4,000 shares are transferred in-kind and recorded as in-kind transactions. The balance of 6,000 shares will be sold. If the transition manager sells these shares in two days with open market trades on the first day and both external crosses and open market trades on the second day, then there will be 4 lines in the database corresponding to IBM stock in a given portfolio transition: a 4,000 share in-kind transaction, an open market trade the first day, an open market trade the second day, and an external cross the second day. Our empirical results do not depend at all on in-kind transfers. Instead, our empirical results are based on open market trades, external crosses, and internal crosses.

The original data is further grouped at order level. For example, aforementioned transactions are combined into one line corresponding to the order for IBM stock in portfolio transition A. This observation contains the name of the stock, the pre-transition benchmark price, buy or sell indicator, the number of shares executed over different trading venues, the average execution price for each of them, as well as the data on portfolio transition such as its beginning and ending dates.

The portfolio transition data are then matched with the CRSP to get data on stock prices, returns, and volume. Only common stocks (CRSP share codes of 10 and 11) listed on the New York Stock Exchange (NYSE), the American Stock Exchange (Amex), and NASDAQ in the period of January 2001 through December 2005 are included in the sample. ADRs, REITS, and closed-end funds were excluded. Also excluded were stocks with missing CRSP information necessary to construct variables used for empirical tests, low-priced stocks defined as stocks with prices less than 5 dollars, and transition observations which appeared to contain typographical errors and obvious inaccuracies. Since it was unclear from the data whether adjustments for dividends and stock splits were made in a consistent manner across all transitions, all observations with non-zero payouts during the first week following the starting date of portfolio transitions were excluded from statistical tests.

After exclusions, the number of daily observations was 441,865 orders (204,780 buy orders and 237,085 sell orders).

Portfolio Transitions and Implementation Shortfall The fundamental problem with using implementation shortfall to measure transactions costs is that the actual quantities traded may not be known at the start date due to order cancelations or changes in trading intentions which occur after the start date and affect actual quantities traded. Statistically, the resulting selection bias problem can lead to significant underestimation of transactions costs if orders tend to be either canceled when prices move in an unfavorable direction or increased when prices move in a favorable direction. Implementation shortfall can also lead to biased estimates of transactions costs if the trading decisions are based on short-lived

private information which is incorporated into prices during the period when the trades occur. Portfolio transition data has several important properties which make it particularly advantageous for estimating transactions costs using implementation shortfall.

For each stock in a portfolio transition, the quantities to be traded are known precisely at a specific time before the trades are actually executed. The composition of legacy and target portfolios is fixed in the mandates that transition managers receive the night before portfolio transitions begin. These managers then execute orders regardless of the unfolding price dynamics. This makes it reasonable to assume that the initial orders or trading intentions are exactly equal to the quantities subsequently traded. Thus, portfolio transition data tends not to be affected by the selection bias problem that would affect databases of trades where the quantities traded change in a manner correlated with price changes between the time orders are placed and the time they are executed, canceled, or increased. For portfolio transitions, it is reasonable to assume that there are no order cancellations or increases.

The timing of portfolio transitions is likely determined by a schedule of investment committee meetings of institutional sponsors, who make decisions to undertake transitions. The investment committee meets regularly on schedules set well in advance of the meetings. Among the issues boards discuss are the replacement of fund managers and the changes of asset mix. If a decision is made to replace a portfolio manager, then a portfolio transition is arranged shortly after the meeting. These decisions are unlikely to be correlated with short-term price dynamics of individual securities during the period of the transition. This makes it possible to obtain estimates of price impact and spread that are not affected by short-lived information likely to be incorporated into prices during the period the transition trades are executed.

These properties of portfolio transitions are not often shared by other data. Consider a database built up from trades by a mutual fund, a hedge fund, or a proprietary trading desk at an investment bank. In such samples, the trading intentions of traders may not be recorded in the database. Furthermore, trading intentions before traders begin trading may not coincide with realized trades because the trader changes his mind as market conditions change. Traders often condition their trading strategies on prices by using limit orders or by canceling parts of their orders, thus hard-wiring into their strategies a selection bias problem for using such data to estimate transactions costs. The trading intentions themselves can be significantly affected by overall price dynamics, e.g., traders may be following trends or playing contrarian strategies. This dependence of actually traded quantities on prices, consequently, makes it impossible to use implementation shortfall in a meaningful way to estimate market depth and bid-ask spreads from data on trades only.

Portfolio Transitions as Liquidity Trades The three proposed models deliver very different predictions about how the sizes of liquidity trades vary across stocks with different levels of trading activity. To test these different predictions empirically, it is necessary to identify the theoretical concept of a liquidity trade Q with actual data. Who are the liquidity traders in the stock market? One partial answer to this question is that professional equity managers are representative of liquidity traders. Although these asset managers may try to trade on the basis of private information they work hard to collect, the difficulty professional asset managers have in beating the market suggests that many of their trades do not contain

much private information, and thus may be considered liquidity trades in the context of models like Kyle (1985).

If the portfolios put together by professional asset managers result from liquidity trades, then the differences in these portfolios represent the results of numerous liquidity trades in many different stocks. Therefore, we make the identifying assumption that the differences in professionally managed portfolios, while not exactly liquidity trades themselves, vary in a manner proportional to the size of liquidity trades.

Portfolio transitions represent transactions in the differences between portfolios of two different professional asset managers. Note that the quantities traded often do not exactly match the positions in legacy and target portfolios. When legacy and target portfolios overlap, the overlapping positions are transferred from one account to another one as “in-kind” transactions. These in-kind transactions are transfers of positions, not trades. Therefore, these in-kind transfers are excluded from the empirical tests in this paper. As a result, the trades used in the empirical tests below represent differences in portfolio across two different asset managers.

Our notation makes a distinction between the theoretical concept of a liquidity trade, denoted Q , and the individual trades made by transition managers. To emphasize the distinction, we use the notation \bar{X}_i to represent the number of shares transacted in a given security during given a portfolio transition. The notation \bar{X}_i represents the actual buy orders for target portfolios and the actual sell orders for legacy portfolios, excluding shares transferred in-kind. The index i ranges across 441,685 stock-transition pairs.

We focus on transactions rather than positions because our models are designed to explain the cross-sectional differences in the execution data. The three models establish a link between trading activity (the product of volume, price, and volatility) and trading costs with trade sizes. The models are not meant to explain the absolute levels of holdings.

3.2 Prices, Volume and Volatility

Our three models use trading activity to explain how transactions costs and expected trade size vary across stocks. Trading activity is the product of trading volume (in shares), share price (in dollars), and volatility (percentage standard deviation of daily returns). To measure implementation shortfall, a pre-trade benchmark price is needed. The components of trading activity and the pre-trade benchmark are calculated from CRSP data.

As a pre-trade price, denoted $P_{0,i}$, we use the closing price of the corresponding security on the evening before the portfolio transition trades begin. A portfolio transition involves trades in numerous stocks. Typically, many of the stocks are traded on the first day of the transition. For each stock in the transition, the benchmark price $P_{0,i}$ is the price before the first trade is made in any of the stocks, even if a particular stock itself is not traded on the first day.

As expected trading volume during portfolio transitions, denoted V_i , we use the average daily trading volume (in the number of shares) of the corresponding security in the pre-transition month.

We estimate the expected volatility of daily returns, denoted $\sigma_{r,i}$, for ith trade using past daily CRSP returns for the stock involved in the ith trade. We use two different estimates

of volatility, a simple estimate equal to average daily volatility from the past month and a more complicated estimate from an ARIMA model.

For each security, we first calculate the monthly standard deviation of returns from daily CRSP returns data. Let $r_{i,t,k}$ denote the CRSP return for the k th day of month t for stock involved in the i th trade. Letting $N_{i,t}$ denote the number of CRSP trading days in month t , the standard deviation for month t for stock in i th trade, denoted $\sigma_{i,t}^m$, is

$$\sigma_{i,t}^m = \left[\sum_{k=1}^{N_{i,t}} r_{i,t,k}^2 \right]^{1/2} \quad (32)$$

We do not de-mean the returns data since the mean return in a month is very small relative to the standard deviation. We also do not adjust the estimates for autocorrelation of returns by adding a cross-product of adjacent returns, since this might result in the negative estimates of volatility for some stocks.

One simple estimate of daily volatility for stock in trade i for month t , denoted $\sigma_{i,t}^h$, is the monthly standard deviation converted to daily units:

$$\hat{\sigma}_{i,t}^h = \frac{1}{\sqrt{N_{i,t}}} \sigma_{i,t}^m. \quad (33)$$

We also estimate an ARIMA model to obtain another forecast of the daily return standard deviations for each stock j and month t . To reduce effects from the positive skewness of the standard deviation estimates, we use a logarithmic transformation for the volatility. We estimate a third-order moving average process for the changes in $\ln \sigma_{i,t}^m$ over the whole sample from 2001 to 2005:

$$(1 - L) \ln \sigma_{i,t}^m = \Theta_0 + (1 - \Theta_1 L - \Theta_2 L^2 - \Theta_3 L^3) u_t \quad (34)$$

The conditional forecast for the volatility of daily returns is

$$\hat{\sigma}_{i,t}^e = \frac{1}{\sqrt{N_{i,t}}} \exp \left[\ln \sigma_{i,t}^m + \frac{1}{2} \hat{V}(u) \right] \quad (35)$$

where $\hat{V}(u)$ is the variance of the prediction errors of the ARIMA model.

In the empirical tests below, both $\hat{\sigma}_{i,t-1}^e$ and $\hat{\sigma}_{i,t-1}^h$ are used as proxies for $\sigma_{r,i}$ in the i th transition trade. It is possible that using these proxies in our regressions may introduce an error-in-variables problem due to the volatility estimates themselves having errors. The empirical results are quantitatively similar for both proxies. Thus, only results for the estimates based on $\hat{\sigma}_{i,t-1}^e$ are reported. We use the pre-transition variables known before portfolio transition trades in order to avoid any spurious effects from using contemporaneous variables, except to the extent that the ARIMA model uses in-sample data to estimate model parameters.

3.3 Descriptive Statistics

Table 1 Table 1 reports statistical characteristics of both securities traded and individual transition trades. Statistics are calculated for all securities in aggregate as well as separately

for ten groups sorted by average daily dollar volume. Instead of dividing the securities into ten deciles with the same number of securities, volume break points are set at the 30th, 50th, 60th, 70th, 75th, 80th, 85th, 90th, and 95th percentiles of trading volume for the universe of stocks listed on the NYSE with CRSP share codes of 10 and 11. Group 1 contains stocks in the bottom 30th percentile by dollar trading volume. Group 10 contains stocks in the top 5th percentile. Smaller percentiles for the more active stocks make it possible to focus on the stock which are most important economically. For each month, the thresholds are recalculated and the stocks are reshuffled across bins.

Panel A of Table 1 reports statistical properties of the securities. There is a column for each of the ten groupings as well as a column which reports aggregate statistics. For the entire sample of stock, the median volume is \$19.99 million per day, ranging from \$1.22 million for the lowest volume decile to \$212.55 million for the highest volume decile. Since the average dollar volume ranges over more than two orders of magnitude, this variation in the data should create statistical power helpful in determining how transactions costs and trade size vary with dollar volume. Panel A reports that the median volatility for all stocks is a standard deviation in returns of 1.85 percent per day. Volatility tends to be slightly higher in the lower volume deciles than the higher ones. The volatility for the lowest volume decile is 2.04 percent, and it is 1.76 percent for the highest volume group.

Panel A reports that the median bid-ask spread, a quoted spread obtained from the transition database, is 11.54 basis points. Its mean is 23.67 basis points. From lowest volume grouping to highest volume grouping, the median bid-ask spread declines monotonically across groups from 38.16 basis points in the lowest volume group to 4.83 basis points in the highest volume group. This monotonic decline of almost one order of magnitude in reported bid-ask spreads is so large that significant statistical power should be generated to differentiate the different predictions of the models for bid-ask spreads. This, of course, assumes that the spreads reported in Panel A, which are quoted spreads not estimated from implementation shortfall, also show up in statistical estimates based on implementation shortfall.

For example, our proposed model of invariant trading structure predicts that spreads should decrease one-third of one percent for each increase of one percent in trading volume, holding volatility constant. From lowest to highest quintile, volume increases by a factor of $212.55/1.22 = 174.22$. A back-of-the-envelope prediction for the decrease in spreads across these deciles groups is the one-third power of the increase in volume, i.e., $174.22^{1/3} = 5.58$. The actual decrease in spreads is a factor of $38.16/4.83 = 7.90$. While this back-of-the-envelope calculation suggests that spreads decrease more than the model of invariant trading structure predicts, the difference between 5.58 and 7.90 is small enough to warrant further statistical investigation. It is possible that effective spreads estimated from implementation shortfall are different from quoted spreads, and thus results based on implementation shortfall will be different.

Panel B of Table 1 reports properties of daily trades in the portfolio transition data. The mean portfolio trade is 3.90 percent of average daily volume of the stock traded. The means decline monotonically across the ten volume groups from 15.64 percent in the smallest group to 0.49 percent in the largest. The median portfolio transitions trade is 0.56 percent of average daily volume. The median also declines monotonically across the ten volume groups, from 3.48 percent in the smallest to 0.14 percent in the largest. The fact that the medians

are much smaller than the means indicates that the order size is skewed to the right. This is to be expected, since the order size is a non-negative number, and there may be some very small trades from highly diversified portfolios involving smaller transitions as well as very large trades from less diversified portfolios involving larger transitions.

The significant variation in mean order size as a fraction of average daily volume across dollar volume deciles is expected to have several important effects on statistical estimates.

On the one hand, the larger order size in the lower deciles generates more statistical power for using implementation shortfall to estimate market impact in the lower deciles than in the higher ones, holding constant market impact of an order of constant percentage of trading volume. On the other hand, our proposed model of invariant trading structure predicts that price impact increases as volume increases, holding order size as a percentage of volume constant. Of the other two models, one predicts no change in impact while the other predicts an even larger increase. Since the three proposed models each make very different predictions concerning how market impact varies with trading activity, all three models will try to extrapolate the statistical power from one volume group to another, but the extrapolation will operate differently for the different models.

Second, the variation in the order size across volume groups makes it possible to test the predictions of the three models concerning how the size of trades varies across stock with different trading activity levels. From highest to lowest group, median daily volume increases by a factor of $212.55/1.22 = 174.22$. From lowest group to highest group, median trade size decreases as a fraction of average volume by a factor of $3.48/0.14 = 24.86$. According to our proposed model of invariant trading structure, average trade size as a percent of volume should decrease by two-thirds of one percent for every one percent increase in volume, holding volatility constant. As a back-of-the-envelope calculation, this implies that the decrease in trade size from lowest to highest quintile should be the two-thirds power of the increase in dollar volume, i.e., the factor 24.86 should be $174^{2/3} = 31.2$. While the back-of-the-envelope calculation of 31.2 does not exactly match the prediction of 24.86, the numbers are close enough to suggest that further statistical investigation is warranted.

4 Empirical Results

All three proposed models offer distinctively different predictions concerning the cross-sectional variation of price impact, effective spread, and order sizes. Portfolio transition data are used to test these different predictions. Implementation shortfall is used to estimate price impact and effective spread parameters. Order size data is used to test model implications for order size.

4.1 Estimates Based on Implementation Shortfall

The transactions cost formula $C(X)$ in equation (27) calculates transactions costs in terms of four parameters. For a trade in the benchmark stock equal to one percent of average daily volume, the two parameters $\bar{\lambda}$ and \bar{k} represent the market impact and effective spread in basis points. The two remaining parameters, the exponents α_0 and α_1 , describe how the models extrapolate market impact and spread costs across stocks with different levels of

activity. Since the three models make dramatically different predictions concerning α_0 and α_1 , it should be possible to test the models by estimating all four parameters.

We make the identifying assumption that, in a correctly specified model, the implementation shortfall from the portfolio transition database is an unbiased estimate of the transactions cost $C(X)$. We can think of implementation shortfall as representing the sum of two components: the transactions costs incurred as a result of market impact and effective spread, plus the effect of random price changes between the time the benchmark price is set and the trades are executed. Since implementation shortfall is an unbiased estimate of transactions costs, we can think of the random price changes as an error in a regression. This suggests an estimation strategy of adding an error term to $C(X)$, then estimating the four parameters using a non-linear regression. The regression is non-linear because the exponent parameters α_0 and α_1 appear in $C(X)$ in a non-linear manner.

To implement this strategy, two adjustments are made, one based on statistics and one based on economics.

First, since the errors in the regression are likely to be proportional in size to the price volatility of the stock, both the right-hand-side and left-hand-side variables are divided by price volatility $\sigma_{r,i}$. This has the effect of making a crude correction for a heteroscedasticity problem which would otherwise occur. Furthermore, the imperfectly observed volatility $\sigma_{r,i}$ is replaced by its estimate $\hat{\sigma}_{i,t-1}^e$. To the extent that $\hat{\sigma}_{i,t-1}^e$ is an imperfect estimate of $\sigma_{r,i}$, the problem of bias associated with errors in variables is reduced by placing this variable on the right-hand-side.

Second, some of the portfolio transitions are the result of internal crosses. In an internal cross, one of the transition manager's customers buys from the other at some price. In fact, it is possible that both the buyer and the seller represent different portfolio transitions, but internal crosses with other types of customers also occur. Since the buyer and the seller pay the same price, it seems reasonable to assume that there is no effective spread incurred for internal crosses. Concerning external crosses and open market transactions, it is assumed that the transition manager optimally chooses the percentages of the orders not crossed internally to execute via open market transactions and external crosses. To the extent that external crosses are cheaper than open market transactions, this is expected to show up as a larger percentage of the orders being executed with external crosses than open market transactions, not as lower market impact and spread costs on external crosses. The fact that both external crosses and open market transactions are used in a significant proportion of orders suggests that there are significant pools of liquidity in both crossing networks and open markets, i.e., neither dominates the other. It is thus assumed that there is price impact associated with internal crosses, of the same magnitude as for external crosses and open market trades.

Table 2. Let X_i denote the number of shares in the i th order. Let $X_{omt,i}$ and $X_{ec,i}$ denote the number of these shares executed in open market transactions and external crosses, respectively. Then the number shares crossed internally, denoted $X_{ic,i}$ is by definition given by $X_{ic,i} = X_i - X_{omt,i} - X_{ec,i}$.

With these two adjustments, the four parameters $\bar{\lambda}, \bar{k}, \alpha_0, \alpha_1$ are estimated in the follow-

ing non-linear regression:

$$\frac{(P_{ex,i} - P_{0,i})}{P_{0,i}} 10^4 \frac{(0.02)}{\sigma_{r,i}} = \frac{1}{2} \bar{\lambda} \left[\frac{W_i}{W_*} \right]^{\alpha_0} \frac{X_i}{(0.01)V_i} + \frac{1}{2} \bar{k} \frac{(X_{omt,i} + X_{ec,i})}{X_i} \left[\frac{W_i}{W_*} \right]^{\alpha_1} + \tilde{\epsilon} \quad (36)$$

In this non-linear regression, the observed data items have subscript i : $P_{ex,i}$, $P_{0,i}$, W_i , X_i , V_i , $\sigma_{r,i}^e$. Since $P_{0,i}$ denotes the benchmark price established the night before the transition begins and $P_{ex,i}$ denotes the average execution price, the expression $(10^4)(P_{ex,i} - P_{0,i})/P_{0,i}$ is the implementation shortfall measured in basis points. The term $(0.02)/\sigma_{r,i}$ adjusts for heteroscedasticity. The trading activity variable W_i is defined as the product of benchmark price $P_{0,i}$, last month's trading activity V_i , and estimated volatility $\sigma_{r,i}$:

$$W_i = P_{0,i} V_i \sigma_{r,i}. \quad (37)$$

The scaling constant $W_* = (40)(10^6)(0.02)$ corresponds to W_i for the hypothetical benchmark stock with price \$40 per share, trading volume of one million shares per day, and volatility of 0.02. The term $X_i/(0.02)V_i$ is the size of the trade relative to average volume, scaled so that the size is one for a trade of one percent of average daily volume. The variables are scaled so that $\bar{\lambda}/2$ estimates in basis points the market impact costs of a trade of one percent of average daily volume, and $\bar{k}/2$ estimates in basis points the effective spread cost.

The results of the non-linear regression are reported in Table 2. The first column of the table reports the results of a non-linear regression pooling all the data. The four other columns in the table report results for four separate regressions in which the four parameters are estimated separately for NYSE Buys, NYSE Sells, NASDAQ Buys, and NASDAQ Sells.

To adjust standard errors for positive contemporaneous correlation in returns, the 441,865 observations are pooled by week over the 2001-2005 into 4,389 cluster across 17 industry categories using the pooling option on Stata.

Recall that the three models make very different predictions concerning α_0 and α_1 . The model of trading game invariance predicts $\alpha_0 = 1/3$ and $\alpha_1 = -1/3$. The model of invariant trade frequency predicts $\alpha_0 = 0$ and $\alpha_1 = 0$. The model of invariant order size predicts $\alpha_0 = 1/2$ and $\alpha_1 = -1/2$.

The estimates for the parameters α_0 and α_1 are strongly supportive of the model of invariant trading structure over the alternatives. The estimate for α_0 is $\hat{\alpha}_0 = 0.33$ ($t = 13.37$). This point estimate is almost exactly equal to the value of $1/3$ predicted by the model of invariant trading structure. Furthermore, the standard error $0.33/13.37 = 0.025$ is sufficiently small that predictions of the other two models, $\alpha_0 = 0.50$ and $\alpha_0 = 0$ are soundly rejected.

The estimate for α_1 is $\hat{\alpha}_1 = -0.39$ ($t = -15.73$). This estimate is somewhat more negative than the value $\alpha = -1/3$ predicted by the model of trading game invariance, by a margin of slightly more than two standard errors. The result suggests that effective bid-ask spreads decrease faster than the model predicts as trading activity increases. This is consistent with the back-of-the-envelope calculation from Table 1 suggesting that quoted bid-ask spreads decline faster than the model predicts as activity increases.

A Stata F-test for the joint hypothesis $\alpha_0 = 1/3$, $\alpha_1 = -1/3$ is rejected with a borderline p-value of 0.0742. Similar F-tests soundly reject the other two models with p-values less than 0.0001.

The estimate for half-price-impact is $\hat{\lambda}/2 = 2.85$ ($t = 11.60$), and the estimate for half-spread is $\hat{k}/2 = 6.31$ ($t = 6.31$). These estimates imply that a hypothetical trade in the benchmark stock equal to one percent of daily volume incurs a market impact cost of 2.85 basis points and a spread cost of 6.31 basis points. The total cost of 9.16 basis points represents 3.66 cents per share for a \$40 stock, or \$366 for the hypothetical 10,000 share benchmark block.

The estimate for the bid-ask spread k is double the point estimate for the half-spread $k/2$, i.e. 12.62 basis points. This estimate is somewhat higher than the median spread of 8.09 basis points reported in Table 1 for volume group 7, to which the hypothetical benchmark stock would belong. It is, however, similar to its mean value of 12.14 basis points.

Similarly, the estimate for λ is double the estimate of 2.85 for $\lambda/2$, i.e., it is 5.70. This means that a trade of 10,000 shares, one percent of average daily volume in the benchmark stock, increases the \$40 price by 5.70 basis points, or 2.28 cents per share. The model implies that this increase persists over time, but it is not permanent, since the persistent effects of liquidity trades eventually dissipate due to informed trading driving the price back towards its long-term fundamental value. In the model, how fast this happens depends on the length of the trading day. In an active stock with a short trading day, markets are very resilient and the effects of noise trading are not likely to persist for long.

When the four parameters are estimated separately for NYSE Buys, NYSE Sell, NASDAQ Buys, and NASDAQ Sells, the results are also supportive of the model of invariant trading structures. In three of the four regressions with the exception of NYSE Buys, the estimated coefficient for α_0 is close to the predicted value of $1/3$, but α_1 is more negative than predicted. In these three cases, F-tests either fail to reject or narrowly reject the trading structure invariance predictions $\alpha_0 = 1/3, \alpha_1 = -1/3$, with p-values of 0.1057, 0.9114, and 0.0443.

The disaggregated results for NYSE Buys, NYSE Sells, NASDAQ Buys, and NASDAQ Sells also suggest that buying is more expensive than selling. For NYSE and NASDAQ, both estimate impact costs and estimated spread costs are larger for buy orders than for sell orders by margins that are economically meaningful if not statistically significant. For example, the effective spread for NASDAQ buys is estimated to be more than twice as large as the effective spread for NASDAQ sells. This is consistent with the idea that the market believes buy orders contain more information than sell orders. See Obizhaeva (2009a) for further discussion of this idea. It is also consistent with the possibility that closing benchmark prices are biased towards the bid side of the market.

Table 3. Table 3 reports the results of a non-linear regression with a more general specification than Table 2. Three separate market impact parameters and three separate spread parameters are estimated for open market trades, external crosses, and internal crosses. In addition, the exponents on the three components of market activity (volume, price, volatility) are allowed to differ. The regression estimated is

$$\begin{aligned}
& \frac{(P_{ex,i} - P_{0,i})}{P_{0,i}} 10^4 \frac{(0.02)}{\sigma_{r,i}} \\
&= \frac{1}{2} \frac{\lambda_{omt,i} X_{omt,i} + \lambda_{ec,i} X_{ec,i} + \lambda_{ic,i} X_{ic,i}}{(0.01) V_i} \left[\frac{W_i}{W_*} \right]^{1/3} \frac{\sigma_{r,i}^{\beta_1} P_{0,i}^{\beta_2} V_i^{\beta_3}}{(0.02)(40)(10^6)} \\
&+ \frac{1}{2} \frac{k_{omt,i} X_{omt,i} + k_{ec,i} X_{ec,i} + k_{ic,i} X_{ic,i}}{X_i} \left[\frac{W_i}{W_*} \right]^{-1/3} \frac{\sigma_{r,i}^{\beta_4} P_{0,i}^{\beta_5} V_i^{\beta_6}}{(0.02)(40)(10^6)} + \tilde{\epsilon}
\end{aligned} \tag{38}$$

Because the exponents on the W -terms are set to be $1/3$ and $-1/3$, the model of trading game invariance predicts

$$\beta_1 = \beta_2 = \beta_3 = \beta_4 = \beta_5 = \beta_6 = 0. \tag{39}$$

The model of invariant bet frequency predicts

$$\beta_1 = \beta_2 = \beta_3 = -1/3, \quad \beta_4 = \beta_5 = \beta_6 = 1/3. \tag{40}$$

The model of invariant bet size predicts

$$\beta_1 = \beta_2 = \beta_3 = 1/6, \quad \beta_4 = \beta_5 = \beta_6 = -1/6. \tag{41}$$

The first column of the table presents the results for all buys and sells. The remaining four columns present results for separate regressions for NYSE Buys, NYSE Sells, NASDAQ Buys, and NASDAQ Sells.

F-tests of the above restrictions for the model of invariant bet frequency ($F = 78.25$) and the model of invariant bet size ($F = 13.71$) are rejected very strongly ($p \ll 0.0001$).

An F-test of the restrictions in equation (39) is rejected less strongly, with $F = 4.55$, $p = 0.0001$. From the table, it appears that one reason for this rejection is that bid-ask spreads decrease faster than predicted as trading volume increases: The estimate of β_6 is $-0.09(t = 3.46)$. But the bid-ask spread does not decrease as fast as predicted when stock price increases, since β_5 is estimated as $0.18(t = 1.83)$. The rapid decrease with trading volume is consistent with the results from Table 1. Another reason for the rejection is that the estimates of β_1 and β_2 are quite negative. The estimate of β_1 is $-0.31(t = -1.61)$, and the estimate of β_2 is $-0.22(t = -2.26)$. The estimate of β_3 is close to zero. These results say that market impact behaves as predicted by the model of invariant trading structure when shares traded increase, but market decreases relative to what is predicted when volatility and stock price increase.

The rejection of the model of invariant trading structure seems to be related to the fact that the exponents for volatility and price behave differently from the coefficients for share volume. But the coefficients for volatility behave similarly to the coefficients for price. This suggests that the rejection might depend in a subtle manner on tick effects. When volatility is high and stock price is high, the tick size is small relative to a typical day's trading range.

Despite increasing the number of estimated parameters from four to twelve, the adjusted R^2 in the aggregate regression increases only from 0.0123 to 0.0129.

The estimates for the three half spread parameters are $\hat{k}_{omt}/2 = 6.56$, $\hat{k}_{ec}/2 = 6.26$, and $\hat{k}_{ic}/2 = 0.25$. These results support the assumption that there is no spread associated with internal crosses, and the spread associated with external crosses is the same as the spread associated with open market trades.

The point estimates for market impact parameters are $\hat{\lambda}_{omt}/2 = 4.49$, $\hat{\lambda}_{ec}/2 = 2.17$, and $\hat{\lambda}_{ic}/2 = 2.41$. These results support the assumption that internal crosses do have market impact. The results, however, suggest that the impact for open market trades may be greater than the impact for internal and external crosses.

Table 4. Table 4 presents estimates for equation (36), with the parameters α_0 and α_1 restricted to be as predicted in the model of invariant trading structure, the model of invariant bet frequency, and the model of invariant bet size, respectively. For each of the three models, only two parameters are estimated: half-price-impact $\lambda/2$ and half spread $k/2$.

For the model of invariant trading structure, the reduction from four parameters to two parameters reduces the adjusted R^2 from 0.0123 to 0.0122, consistent with very mild rejection of the model reported in Table 2. Furthermore, the parameter estimates for half-price impact $\lambda/2$ and half spread $k/2$ do not change much.

For the model of invariant bet frequency, the reduction from four parameters to two parameters reduces the R^2 greatly, from 0.0123 to 0.0075, consistent with very strong rejection of the model. Furthermore, the point estimate for half price impact drops enormously, from $\hat{\lambda}/2 = 2.85$ to $\hat{\lambda}/2 = 0.3788$. This is offset by a large increase in the estimated half spread, from $\hat{k}/2 = 6.31$ to $\hat{k}/2 = 15.29$. The model of invariant bet frequency is intuitively appealing since it suggests that the price impact of trading a given percentage of average daily volume is constant as a fraction of daily returns standard deviation, regardless of the level of trading activity in the stock. The strong rejection of this model, combined with the large changes in estimated coefficients, suggests that this model leads to the misleading empirical result that price impact is less important than it really is, and bid-ask spreads are more important than they really are. Therefore, one of the justifications for the model of invariant trading structure is that it allows for the importance of price impact to be estimated more accurately from a better specified model.

For the model of invariant bet size, the reduction from four parameters to two parameters reduces the adjusted R^2 from 0.0123 to 0.0110, consistent with a strong rejection of this model. The point estimates for half price impact and half spread change in the opposite direction, with the point estimate for price impact increasing from 2.85 to 3.92 and the point estimate for half spread decreasing from 6.31 to 3.4656.

In all three specifications, separate regressions for NYSE Buys, NYSE Sells, NASDAQ Buys, and NASDAQ Sells continue to suggest that buying is more expensive than selling or that benchmark prices are biased towards the bid side of the market.

Figure 1 Figure 1 presents the results of three linear regressions, one for each of the three proposed models. The regression represents a modification of equation 36 in two ways. First, similarly to Table 4, for each of the three models, the values of α_0 and α_1 are fixed at the levels predicted by the models. Second, a dummy variable for each of the ten volume groups is associated with a half-price impact parameter and a half spread parameter for each group.

The result is a regression with twenty coefficients, two coefficients for each volume bin, with one coefficient for half price impact and one coefficient for half spread. The regression equation can be written

$$(P_{ex,i}/P_{0,i} - 1)/(\sigma_{r,i}/0.02) = \left(\sum_{j=1}^{10} \mathbb{I}_{j,i} \times 1/2\lambda_j \right) \times \left[\frac{W_i}{W_*} \right]^{\alpha_0} \frac{X_i}{(0.01)V_i} + \left(\sum_{j=1}^{10} \mathbb{I}_{j,i} \times 1/2k_j \right) \times \frac{(X_{omt,i} + X_{ec,i})}{X_i} \left[\frac{W_i}{W_*} \right]^{\alpha_1} + \tilde{\epsilon} \quad (42)$$

In the figure, for each of the three models, there is a graph of the estimates of the ten dummy variables for half price impact $\lambda/2$ and a graph of the estimates of the ten dummy variables for half-spread $k/2$. Each graph also show 95% confidence intervals around the point estimates, as well as a horizontal line showing the point estimate from Table 4. If the model is well specified, then the ten dummy variables should be the same and should equal the point estimates from Table 4.

For the model of invariant trading structure, all of the point estimates lie either within the 95% confidence bands or slightly outside the 95% confidence bands, consistent with the mild rejection of the model discussed above. For the smallest trade group, the estimate for the half-spread has a very small confidence band, which anchors the point estimate close to the two-parameter model. For the smallest trade group, the estimate for half price impact also has a relatively small confidence band, which anchors it close to the two-parameter model as well. For the two largest groups, the half-spread estimates are somewhat larger than the unconstrained estimate and the half price impact estimates are somewhat smaller. The data seem to be saying that for the very largest stocks, there is a somewhat bigger spread and somewhat less price impact than implied by the model of invariant trading structure. For trade groups 2-6, the data are saying the opposite, i.e., that the half spread should be smaller and the half price impact larger than in the two parameter model.

Similar graphs for the dummy variables in the model of trade frequency invariance are presented in the middle of the figure. This model says predicts that effective bid-ask spreads do not decline as trading activity increases. It is clear from the figure, however, that the estimated effective bid-ask spreads for the smallest volume group are far greater than the estimated bid-ask spreads for the other nine groups. This places the effective spread for the smallest group far above the point estimate from the two parameter model, and very far outside the 95% confidence bands. For the price impact parameters, the model generates a great deal of power from the smallest volume group because the trade size tends to be larger. The point estimate of half price impact for the smallest volume group is therefore very close to the point estimate from the two parameter model. But this forces the dummy variables for half price impact for the nine large volume groups to lie far above the point estimate from the two parameter model. If the smallest volume group were eliminated from consideration, it appears from the figure that the model of trade frequency invariance would perform almost as well as the model of trading game invariance.

Graphs of the dummy variables for the model of invariant bet size are present on the right-hand side of the figure. The model generates very precise estimates of spreads for the smallest size group. For the larger size groups, the predicted spreads are much larger than the point estimates from the two parameter model. For half price impact, the dummy

variables decrease almost monotonically, indicating that the rapid increase in market impact implied by the model ($\alpha_1 = 1/2$) is greater than what is consistent with the data.

4.2 Estimates Based on Order Size

The three theoretical models make distinctly different predictions concerning how the size of liquidity trades varies with the level of activity. The predictions can be expressed as a simple linear regression of the form

$$\ln\left[\frac{X_i}{V_{1,i}}\right] = q + a_0 \ln\left[\frac{W_i}{W_*}\right] + \tilde{\epsilon}. \quad (43)$$

In this regression, the model of invariant trading structure predicts $a_0 = -2/3$, the model of invariant bet frequency predicts $a_0 = 0$, and the model of invariant bet size predicts $a_0 = -1$.

Table 5 Table 5 presents estimates for the coefficients in equation (43). The estimate for a_0 is $\hat{a}_0 = -0.63$, $t = -75.27$. Economically, the point estimate for a_0 is close to the value predicted by the model of invariant trading structure $a_0 = -2/3$, but this model is strongly rejected ($F = 17.03$, $p < 0.0001$) because the standard error 0.0085 is so small. This point estimate is so different from the predictions of the two other models that they are rejected by overwhelming margins.

The table also presents four separate estimates broken down into NYSE Buys, NYSE Sells, NASDAQ Buys, and NASDAQ Sells. The point estimates -0.63 , -0.60 , -0.71 , and -0.61 are consistently close to the predicted value of $-2/3$, but the model of invariant trading structure is rejected in all cases due to the low standard error.

Table 6 Table 6 estimates the regression

$$\ln\left[\frac{X_i}{V_i}\right] = q - \frac{2}{3} \ln\left[\frac{W_i}{W_*}\right] + b_1 \ln\left[\frac{\sigma_{r,i}}{(0.02)}\right] + b_2 \ln\left[\frac{P_i}{(40)}\right] + b_3 \ln\left[\frac{V_i}{(10^6)}\right] + \tilde{\epsilon}. \quad (44)$$

This regression imposes on $\ln(W_i/W_*)$ the coefficient $a_0 = -2/3$ predicted by the model of trading game invariance. It then allows the coefficient on the three components of W_i to vary freely. Thus, the model of invariant trading structure predicts $b_1 = b_2 = b_3 = 0$. The model of invariant bet frequency predicts $b_1 = b_2 = b_3 = 2/3$ and the model of invariant bet size predicts $b_1 = b_2 = b_3 = -1/3$. The table reports point estimates for the coefficient on volatility of $b_1 = 0.25$, the coefficient on price of $b_2 = 0.16$, and the coefficient on share volume of $b_3 = 0.01$, with corresponding t-values of 8.17, 11.05, and 0.86, respectively. The regression fails to reject the hypothesis $b_3 = 0$, supporting the model of invariant trading structure. But the coefficients on volatility and price are significantly positive, indicating that trade size, as a fraction of average daily volume, does not decrease with increasing volatility and volume as fast as predicted by the model of invariant trading structure.

Table 7 Table 7 estimates the constant term in the regression under the assumption that the coefficient of $\ln(W_i)$ in equation (43) is fixed at the values implied by the three models. For the model of invariant trading structure, fixing the coefficient at $a_0 = -2/3$ results in a

constant term estimate of log order size as a fraction of average daily volume equal to -5.69 . For the benchmark stock, this implies a median order size of 33.75 basis points of volume, or 0.3375% of average daily volume.

Note that the adjusted R^2 in this one-parameter (constant term only) regression is 0.3176, compared with an adjusted R^2 of 0.3211 in the four-parameter regression and 0.3188 in the two-parameter regression. Economically, almost all the explanatory power in these regressions comes from the prediction of the model of invariant trading structure that $a_0 = -2/3$.

Figure 2 Figure 2 uses ten dummy variables for volume groups to estimate the three versions of the regression

$$\ln \left[\frac{X_i}{V_i} \right] = \left[\sum_{j=1}^{10} \mathbb{I}_{j,i} q_j \right] + a_0 \ln \left[\frac{W_i}{W_*} \right] + \tilde{\epsilon} \quad (45)$$

in which the value of a_0 is fixed at the value predicted from the three theoretical models, and the ten dummy variables are estimated.

For the model of invariant trading structure, the regression fixes $a_0 = -2/3$. The ten dummy variables are plotted, along with 95% confidence bounds, on a graphs where the value of the constant term from the one-parameter regression is plotted as a horizontal line. If the regression is well-specified, then the values of the dummy variables should line up along the horizontal line. In the first graph in the figure, it can be seen that the dummy variables for the model of trading game invariance line up nicely along the horizontal line. Upon close inspection however, it is possible to notice that the 95% confidence bounds are so narrow that some of the points lie outside the 95% confidence bound, consistent with the previous rejection of the model.

In the second graph in the figure, the ten dummy variables resulting from fixing $a_0 = 0$, as implied by the model of invariant trade frequency, are plotted. Instead of lining up nicely on the horizontal line, the dummy variables decline monotonically from a level very far above the line to a level very far below it, far outside the 95% confidence bounds. This is consistent with strong rejection of this model.

In the third graph in the figure, the ten dummy variable resulting from fixing $a_0 = -1$, as implied by the model of invariant trade frequency, are plotted. Instead of lining up nicely on the horizontal line, the dummy variables increase monotonically from a level far below the line to a level far below it, far outside the 95% confidence bounds. This is consistent with strong rejection of this model as well.

5 Conclusion

This paper proposes three theoretical models which make predictions concerning how price impact and bid-ask spreads vary cross-sectionally across stocks.

Data on portfolio transitions is used to test the models in two ways. First, implications for price impact and spreads are tested using estimates derived from implementation shortfall. Second, under the identifying assumption that portfolio transitions are proportional to liquidity trades, the size of portfolio transition orders is used to test predictions the models

predictions concerning how liquidity order sizes varies across stock with different activity levels.

The empirical results are supportive of the model of invariant trading structure, but with some caveats. The model of invariant trading structure predicts transactions costs from price impact and spread better than the other two alternatives. The empirical prediction that a one percent increase in trading activity increases the price impact (in units of daily standard deviation) by one-third of one percent is almost exactly the point estimate from non-linear regressions based on implementation shortfall. This provides strong support for the model. Strong support is also provided by the trade size regressions. The model predicts that if trading activity increases by one percent, trade size as a fraction of daily volume falls by two-thirds of one percent. The coefficient estimate of -0.63, is remarkably close to the predicted value.

There are, however, several issues which need further investigation. First, the statistical power behind implementation shortfall results come mostly from the 30 percent of stocks in the lowest dollar volume group. For the top 70 percent of stocks by dollar volume, it may be difficult to distinguish the model of invariant trading structure from the model of invariant bet frequency. Second, in the implementation shortfall regressions, the bid-ask spreads decrease with increased activity somewhat faster than the model of invariant trading structure predicts. Third, our measure of trading activity can be thought of as the product of share volume and price volatility in dollars per share. Although the model predicts that these two components of trading activity should behave similarly, both the implementation shortfall regressions and the trade size regressions suggest that they behave differently. Trading volume (measured in shares) seems to be more consistent with the model of invariant trading structure than dollar price volatility. It is possible that these issues have something to do with the interaction between tick size effects and trading volume.

Interesting issues for further research include testing the three proposed models on different databases. For example, the models predictions concerning spreads can be tested using quoted spreads from TAQ data. Although it is difficult to measure the level of market depth from TAQ data using, for example, the approach of Lee and Ready (1991), the model's cross-sectional implications concerning price impact might be testable using this approach. The predictions concerning noise trading quantities can be tested using changes in holdings of mutual funds or other reporting institutional traders.

It is also possible that the model tested on stock data in this paper generalized to other markets. For example, market impact and spreads in bond markets, currency markets, or futures markets may be consistent with the regressions estimated for stocks in this paper.

References

- Back, Kerry, and Shmuel Baruch, 2004, "Information in Securities Markets: Kyle meets Glosten and Milgrom," *Econometrica*, 72: 433-465.
- Black, Fischer, 1995, "Equilibrium Exchanges," *Financial Analysts Journal*, May-June, 23-29.
- Breen, Hodrick, RA Korajczyk - Management Science, 2002

- Clarke, J., Shastri, K., 2001. On information asymmetry metrics. Unpublished working paper, Georgia Institute of Technology and University of Pittsburgh.
- Dufour, A., and R. F. Engle. (2000). Time and the Price Impact of a Trade. *Journal of Finance* 55(6), 2467-2598.
- Foster, F. D. and S. Viswanathan, 1993, "The effect of public information and competition on trading volume and price volatility," *Review of Financial Studies*, 6, 23-56.
- Gabaix, X., Gopikrishnan, P., Plerou, V., Stanley, H. E., 2003. A theory of power law distributions in financial market fluctuations. *Nature* 423, 267-270.
- Kyle, Albert S, 1985, "Continuous Auctions and Insider Trading", *Econometrica*, 53(6): 1315-1335.
- Lin, J.-C., G. Sanger, and G. G. Booth, 1995b, Trade Size and Components of the Bid-Ask Spread, *Review of Financial Studies*, 8, 1153-1183.
- Treynor, Jack (as Bagehot), 1971, "The Only Game in Town, 22: 12-14.
- Hasbrouck, J., 1991, Measuring the information content of stock trades, *Journal of Finance* 46, 179-207.
- Lee, C., and M. Ready, 1991, Inferring trade direction from intraday data, *Journal of Finance* 46, 733-746.
- Madhavan, A., M. Richardson, and M. Roomans. "Why Do Security Prices Change? A Transaction-Level Analysis of NYSE Stocks." *Review of Financial Studies*, 10 (1997), 1035-64.
- Obizhaeva, Anna, 2009a, Portfolio transitions and price dynamics, *University of Maryland, Working paper*.
- Obizhaeva, Anna, 2009b, Selection bias in liquidity estimates, *University of Maryland, Working paper*.
- Perold, A., 1988. The implementation shortfall: Paper vs. reality. *Journal of Portfolio Management* 14, 4-9.
- Roll, R., 1984. A simple implicit measure of the effective bid-ask spread in an efficient market. *Journal of Finance* 39, 1127-1139.
- van Ness, Bonnie, van Ness, Robert, and Warr, Richard (2001) How well do adverse selection components measure adverse selection? *Financial Management* 30(3), 7798.

Table 1: Descriptive Statistics

	All	1	2	3	4	5	6	7	8	9	10
Med(V) (m \$)	19.99	1.22	5.14	9.97	15.92	23.92	31.45	42.11	60.16	101.51	212.55
Med(σ_r)	1.89	2.04	2.00	1.92	1.95	1.88	1.85	1.79	1.78	1.76	1.76
Med($Sprd$) (bps)	11.54	38.16	18.34	13.53	11.81	10.12	9.34	8.09	7.16	5.92	4.83
Mean($Sprd$) (bps)	23.67	64.05	31.27	21.83	18.40	15.65	13.86	12.14	11.00	9.02	7.46
<i>Panel B: Properties of Orders</i>											
	All	1	2	3	4	5	6	7	8	9	10
Avg(X_t/V) (%)	3.90	15.64	4.58	2.63	1.82	1.36	1.18	1.07	0.88	0.69	0.49
Med(X_t/V) (%)	0.56	3.48	1.39	0.80	0.54	0.40	0.35	0.30	0.25	0.20	0.14
Avg OMT Share	0.31	0.38	0.33	0.32	0.32	0.31	0.31	0.30	0.29	0.27	0.24
Avg EC Share	0.40	0.42	0.42	0.41	0.41	0.41	0.40	0.40	0.39	0.38	0.36
Avg IC Share	0.29	0.20	0.25	0.26	0.27	0.28	0.29	0.30	0.32	0.35	0.40
# Obs	441,865	65,081	68,545	41,559	49,532	28,621	30,087	30,710	35,733	42,331	49,666

Table reports the characteristics of securities and transition orders in the sample. Panel A shows the median of average daily dollar volume V (in millions of \$), the median of the daily returns volatility σ_r in percents, the median and the mean of the percentage spread $Sprd$ in basis points. Panel B shows the average order size (in percents of V), the median order size (in percents of V), the average fraction of transition order executed in open market (Avg OMT Share), external and internal crossing networks (Avg EC and IC Shares), as well as the total number of observations. Results are presented for stocks with different dollar trading volume. Group 1 (Group 10) contains orders in stocks with lowest (highest) dollar trading volume. Each month, the observations are split into 10 bins according to stocks' dollar trading volume in pre-transition month. The thresholds correspond to 30th, 50th, 60th, 70th, 75th, 80th, 85th, 90th, and 95th percentiles of dollar trading volume for common stocks listed on the NYSE. The sample ranges from January 2001 to December 2005.

Table 2: Model Testing for Price Impact and Effective Spread I

	NYSE			NASDAQ	
	All	Buy	Sell	Buy	Sell
$1/2\bar{\lambda}$	2.85*** (11.60)	2.50*** (4.86)	2.33*** (6.37)	4.20*** (5.58)	2.99*** (4.51)
α_0	0.33*** (13.37)	0.18*** (4.05)	0.33*** (6.02)	0.33*** (6.18)	0.35*** (7.83)
$1/2\bar{k}$	6.30*** (5.57)	14.94*** (5.91)	2.82* (2.02)	8.38* (2.52)	3.94** (2.63)
α_1	-0.39*** (-15.72)	-0.19*** (-4.33)	-0.46*** (-7.56)	-0.36*** (-5.85)	-0.45*** (-9.62)
<i>Model of Invariant Trading Structure: $\alpha_0 = 1/3, \alpha_1 = -1/3$</i>					
F-test	2.62	8.51	2.25	0.09	3.12
p-val	0.0731	0.0002	0.1057	0.9114	0.0443
<i>Model of Invariant Bet Frequency: $\alpha_0 = 0, \alpha_1 = 0$</i>					
F-test	176.14	14.79	47.03	33.11	71.06
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
<i>Model of Invariant Bet Size: $\alpha_0 = 1/2, \alpha_1 = -1/2$</i>					
F-test	30.30	39.63	5.23	7.21	5.92
p-val	0.0000	0.0000	0.0054	0.0007	0.0027
$d/g/n$	4/2/4389	4/2/4018	4/2/4198	4/2/2855	4/2/2977
#Obs	441,865	135,006	152,701	69,774	84,384
R^2	0.0126	0.0136	0.0067	0.0211	0.0195
Adj. R^2	0.0123	0.0134	0.0064	0.0208	0.0192

Table presents the estimates for $\bar{\lambda}, \bar{k}, \alpha_0, \alpha_1$ in the regression $Y_i = \frac{1}{2}\bar{\lambda}\left[\frac{W_i}{W_*}\right]^{\alpha_0} \frac{X_i}{(0.01)V_i} + \frac{1}{2}\bar{k}\frac{(X_{omt,i}+X_{ec,i})}{X_i}\left[\frac{W_i}{W_*}\right]^{\alpha_1} + \tilde{\epsilon}$. Each observation corresponds to order i . Y_i is the implementation shortfall in basis points calculated as $\frac{(P_{ex,i}-P_{0,i})}{P_{0,i}}10^4\frac{(0.02)}{\sigma_{r,i}}$, where $P_{ex,i}$ is the average execution price, $P_{0,i}$ is the pre-transition price, $\sigma_{r,i}$ is the expected daily volatility estimated as $\sigma_{i,t-1}^e$. The term $(0.02)/\sigma_{r,i}$ adjusts for heteroscedasticity. The trading activity W_i is the product of expected volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected volume V_i measured as last month's average daily volume. The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. X_i is the number of shares in the order with $X_{omt,i}$ executed in open market and $X_{ec,i}$ executed in external crossing networks. The term $X_i/(0.01)V_i$ is the size of the trade relative to average volume, the size is one for a trade of one percent of expected daily volume. $\bar{\lambda}/2$ estimates in basis points the market impact costs of a trade of one percent of average daily volume in a benchmark stock, and $\bar{k}/2$ estimates in basis points the effective spread cost. The standard errors are clustered at weekly levels for 17 industries. F-statistics and p-values are reported for three models with d parameters, g restrictions, and n clusters in the regression. The sample ranges from January 2001 to December 2005. The t-statistics are in parentheses. ***, **, * denotes significance at 1%, 5% and 10% levels, respectively.

Table 3: Model Testing for Price Impact and Effective Spread II

	All	NYSE		NASDAQ	
		Buy	Sell	Buy	Sell
$1/2\bar{\lambda}_{omt}$	4.49*** (7.47)	2.41*** (5.56)	4.35*** (5.45)	5.39*** (3.72)	4.33*** (4.09)
$1/2\bar{\lambda}_{ec}$	2.17*** (5.62)	3.02*** (6.42)	1.77** (3.26)	3.64*** (3.76)	1.34 (1.90)
$1/2\bar{\lambda}_{ic}$	2.40*** (7.19)	2.20*** (3.54)	1.77*** (4.21)	2.07* (2.33)	1.51** (3.00)
β_1	-0.31 (-1.61)	-0.86*** (-6.08)	-0.37 (-1.12)	-0.10 (-0.29)	-1.05*** (-3.70)
β_2	-0.22* (-2.26)	-0.01 (-0.06)	-0.43* (-2.44)	-0.17 (-0.90)	-0.32 (-1.70)
β_3	0.04 (0.90)	-0.19*** (-6.11)	0.13 (1.70)	0.01 (0.19)	-0.04 (-0.98)
$1/2\bar{k}_{omt}$	6.56*** (5.35)	18.55*** (5.24)	3.05* (2.39)	14.43*** (3.64)	4.69* (2.58)
$1/2\bar{k}_{ec}$	6.26*** (5.57)	8.99*** (3.82)	4.98** (3.28)	11.13** (3.02)	5.08** (2.76)
$1/2\bar{k}_{ic}$	0.26 (0.14)	5.31 (1.33)	-4.38** (-3.06)	7.78 (1.01)	0.70 (0.53)
β_4	0.10 (0.60)	-0.06 (-0.24)	0.60* (2.31)	-0.29 (-0.99)	0.99*** (3.83)
β_5	0.18** (2.97)	-0.22 (-1.30)	0.06 (0.47)	0.26 (1.87)	0.36*** (3.48)
β_6	-0.09*** (-3.47)	0.26*** (4.70)	-0.12* (-2.29)	0.05 (1.05)	-0.11* (-2.31)
<i>Model of Invariant Trading Structure: $\beta_1 = \beta_2 = \beta_3 = \beta_4 = \beta_5 = \beta_6 = 0$.</i>					
F-test	4.59	20.96	2.80	1.38	11.26
p-val	0.0001	0.0000	0.0102	0.2168	0.0000
<i>Model of Invariant Bet Frequency: $\beta_1 = \beta_2 = \beta_3 = -1/3, \beta_4 = \beta_5 = \beta_6 = 1/3$.</i>					
F-test	78.26	12.06	26.46	10.71	23.27
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
<i>Model of Invariant Bet Size: $\beta_1 = \beta_2 = \beta_3 = 1/6, \beta_4 = \beta_5 = \beta_6 = -1/6$.</i>					
F-test	13.77	44.25	5.94	6.85	28.79
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
$d/g/n$	12/6/4389	12/6/4018	12/6/4198	12/6/2855	12/6/2977
#Obs	441,865	135,006	152,701	69,774	84,384
Adj. R^2	0.0129	0.0147	0.0076	0.0222	0.0214
R^2	0.0131	0.0150	0.0079	0.0225	0.0217

Table presents the estimates for $\bar{\lambda}_{omt}, \bar{\lambda}_{ec}, \bar{\lambda}_{ic}, \bar{k}_{omt}, \bar{k}_{ec}, \bar{k}_{ic}, \beta_1, \beta_2, \beta_3, \beta_4, \beta_5, \beta_6$ in the regression $Y_i = \frac{1}{2} \frac{\lambda_{omt,i} X_{omt,i} + \lambda_{ec,i} X_{ec,i} + \lambda_{ic,i} X_{ic,i}}{(0.01)V_i} \left[\frac{W_i}{W_*} \right]^{1/3} \frac{\sigma_i^{\beta_1} P_{0,i}^{\beta_2} V_i^{\beta_3}}{(0.02)(40)(10^6)} + \frac{1}{2} \frac{k_{omt,i} X_{omt,i} + k_{ec,i} X_{ec,i} + k_{ic,i} X_{ic,i}}{X_i} \left[\frac{W_i}{W_*} \right]^{-1/3} \frac{\sigma_i^{\beta_4} P_{0,i}^{\beta_5} V_i^{\beta_6}}{(0.02)(40)(10^6)} + \tilde{\epsilon}$. Each observation corresponds to order i . Y_i is the implementation shortfall in basis points calculated as $\frac{(P_{ex,i} - P_{0,i})}{P_{0,i}} 10^4 \frac{(0.02)}{\sigma_{r,i}}$, where $P_{ex,i}$ is the average execution price, $P_{0,i}$ is the pre-transition price, $\sigma_{r,i}$ is the expected daily volatility estimated as $\sigma_{i,t-1}^e$. The term $(0.02)/\sigma_{r,i}$ adjusts for heteroscedasticity. The trading activity W_i is the product of expected volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected volume V_i measured as last month's average daily volume. The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. X_i is the number of shares in the order with $X_{omt,i}$ executed in open market, $X_{ec,i}$ executed in external crossing networks, $X_{ic,i}$ executed in internal crossing networks. The term $X_i/(0.01)V_i$ is the size of the trade relative to expected daily volume, the size is one for a trade of one percent of expected daily volume. $\bar{\lambda}_{omt}/2, \bar{\lambda}_{ec}/2, \bar{\lambda}_{ic}/2$ estimate in basis points the market impact costs of a trade of one percent of average daily volume in a benchmark stock for open market trades, external crosses, and internal crosses. $\bar{k}_{omt}/2, \bar{k}_{ec}/2, \bar{k}_{ic}/2$ estimate in basis points the effective spread cost for open market trades, external crosses, and internal crosses. The standard errors are clustered at weekly levels for 17 industries. F-statistics and p-values are reported for three models with d parameters, g restrictions, and n clusters in the regression. The sample ranges from January 2001 to December 2005. The t-statistics are in parentheses. ***, **, * denotes significance at 1%, 5% and 10% levels, respectively.

Table 4: Model Calibration for Price Impact and Effective Spread

	NYSE			NASDAQ	
	All	Buy	Sell	Buy	Sell
<i>Model of Invariant Trading Structure: $\alpha_0 = 1/3, \alpha_1 = -1/3$</i>					
$1/2 \hat{\lambda}$	2.8898*** (14.83)	3.4199*** (7.74)	2.3411*** (7.25)	4.2361*** (9.76)	2.7800*** (8.42)
$1/2 \hat{k}$	7.9036*** (11.47)	10.9695*** (7.99)	4.7553*** (4.30)	9.2870*** (6.13)	7.3187*** (7.27)
Adj. R^2	0.0122	0.0129	0.0062	0.0207	0.0184
R^2	0.0125	0.0131	0.0064	0.0211	0.0188
<i>Model of Invariant Bet Frequency: $\alpha_0 = 0, \alpha_1 = 0$</i>					
$1/2 \hat{\lambda}$	0.3788*** (4.29)	1.3291*** (11.76)	0.4712*** (4.53)	1.1857*** (8.61)	0.2694*** (5.90)
$1/2 \hat{k}$	15.2686*** (9.75)	19.1143*** (7.57)	6.4113*** (2.77)	19.2409*** (4.32)	13.1085*** (3.70)
Adj. R^2	0.0075	0.0126	0.0038	0.0178	0.0105
R^2	0.0077	0.0128	0.0040	0.0182	0.0108
<i>Model of Invariant Bet Size: $\alpha_0 = 1/2, \alpha_1 = -1/2$</i>					
$1/2 \hat{\lambda}$	3.9202*** (12.91)	3.9578*** (6.31)	2.8730*** (6.62)	6.5057*** (10.06)	4.6229*** (7.66)
$1/2 \hat{k}$	3.4648*** (11.88)	5.7598*** (8.86)	2.5020*** (6.09)	4.2232*** (7.73)	3.0040*** (8.38)
Adj. R^2	0.0110	0.0108	0.0056	0.0195	0.0182
R^2	0.0112	0.0110	0.0058	0.0198	0.0185
#Obs	441,865	135,006	152,701	69,774	84,384

Table presents the estimates for $\bar{\lambda}, \bar{k}$ in the regression $Y_i = \frac{1}{2} \bar{\lambda} \left[\frac{W_i}{W_*} \right]^{\alpha_0} \frac{X_i}{(0.01)V_i} + \frac{1}{2} \bar{k} \frac{(X_{omt,i} + X_{ec,i})}{X_i} \left[\frac{W_i}{W_*} \right]^{\alpha_1} + \tilde{\epsilon}$ with α_0 and α_1 restricted to be as predicted in proposed models. Each observation corresponds to order i . Y_i is the implementation shortfall in basis points calculated as $\frac{(P_{ex,i} - P_{0,i})}{P_{0,i}} 10^4 \frac{(0.02)}{\sigma_{r,i}}$, where $P_{ex,i}$ is the average execution price, $P_{0,i}$ is the pre-transition price, $\sigma_{r,i}$ is the expected daily volatility estimated as $\sigma_{i,t-1}^e$. The term $(0.02)/\sigma_{r,i}$ adjusts for heteroscedasticity. The trading activity W_i is the product of expected volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected volume V_i measured as last month's average daily volume. The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. X_i is the number of shares in the order with $X_{omt,i}$ executed in open market and $X_{ec,i}$ executed in external crossing networks. The term $X_i/(0.01)V_i$ is the size of the trade relative to expected volume, the size is one for a trade of one percent of expected daily volume. $\bar{\lambda}/2$ estimates in basis points the market impact costs of a trade of one percent of average daily volume in a benchmark stock, and $\bar{k}/2$ estimates in basis points the effective spread cost. The standard errors are clustered at weekly levels for 17 industries. F-statistics and p-values are reported for three models with d parameters, g restrictions, and n clusters in the regression. The sample ranges from January 2001 to December 2005. The t-statistics are

Table 5: Model Testing for Order Sizes I

	NYSE			NASDAQ	
	All	Buy	Sell	Buy	Sell
\bar{q}	-5.67*** (-342.14)	-5.68*** (-253.47)	-5.63*** (-313.86)	-5.75*** (-174.49)	-5.65*** (-182.49)
a_0	-0.63*** (-75.27)	-0.63*** (-61.16)	-0.60*** (-75.28)	-0.71*** (-37.95)	-0.61*** (-49.27)
<i>Model of Invariant Trading Structure: $a_0 = -2/3$</i>					
F-test	17.01	13.74	72.00	6.53	18.56
p-val	0.0000	0.0002	0.0000	0.0107	0.0000
<i>Model of Invariant Bet Frequency: $a_0 = 0$</i>					
F-test	5664.91	3740.45	5667.60	1440.32	2427.51
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
<i>Model of Invariant Bet Size: $a_0 = -1$</i>					
F-test	1920.13	1306.11	2537.08	229.30	966.99
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
$Q_*/V_{1,*}$	34.68	34.08	35.96	31.85	35.27
$d/g/n$	2/1/4389	2/1/4018	2/1/4198	2/1/2855	2/1/2977
#Obs	441,865	135,006	152,701	69,774	84,384
Adj. R^2	0.3188	0.2588	0.2643	0.4364	0.3648
R^2	0.3188	0.2588	0.2643	0.4364	0.3648

Table presents the estimates \bar{q}, a_0 for the regression $\ln[Y_i] = q + a_0 \ln\left[\frac{W_i}{W_*}\right] + \tilde{\epsilon}$. Each observation corresponds to order i . Y_i is the size of the trade relative to expected daily volume calculated as $X_i/(0.01)V_i$ where expected daily volume V_i is measured as the last month's average daily volume, the size is one for a trade of one percent of expected volume. The trading activity W_i is the product of expected daily volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected daily volume V_i . The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. \bar{q} is the measure of order size such that the median order size $Q_*/V_{1,*}$ for a benchmark stock is calculated as $\exp(\bar{q}) \times 10^4$ in basis points. The standard errors are clustered at weekly levels for 17 industries. F-statistics and p-values are reported for three models with d parameters, g restrictions, and n clusters in the regression. The sample ranges from January 2001 to December 2005. The t-statistics are in parentheses. ***, **, * denotes significance at 1%, 5% and 10% levels, respectively.

Table 6: Model Testing for Order Sizes II

	NYSE			NASDAQ	
	All	Buy	Sell	Buy	Sell
\bar{q}	-5.65*** (-349.80)	-5.66*** (-251.70)	-5.58*** (-316.06)	-5.80*** (-170.90)	-5.63*** (-197.44)
b_1	0.25*** (8.16)	0.30*** (7.28)	0.36** (9.92)	0.17* (2.31)	0.24** (3.26)
b_2	0.16*** (11.02)	0.11*** (5.96)	0.21*** (15.04)	0.02 (0.62)	0.22*** (7.91)
b_3	0.01 (0.87)	0.02 (1.75)	0.03** (3.66)	-0.07*** (-4.02)	0.02 (1.30)
<i>Model of Invariant Trading Structure: $b_1 = b_2 = b_3 = 0$</i>					
F-test	47.57	19.92	79.29	8.77	20.97
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
<i>Model of Invariant Bet Frequency: $b_1 = b_2 = b_3 = 2/3$</i>					
F-test	2044.60	1286.85	1939.03	567.85	808.05
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
<i>Model of Invariant Bet Size: $b_1 = b_2 = b_3 = -1/3$</i>					
F-test	747.74	465.71	947.01	78.19	325.63
p-val	0.0000	0.0000	0.0000	0.0000	0.0000
$Q_*/V_{1,*}$	35.31	34.98	32.99	30.35	35.95
$d/g/n$	4/3/4389	4/3/4018	4/3/4198	4/3/2855	4/3/2977
#Obs	441,865	135,006	152,701	69,774	84,384
Adj. R^2	0.3211	0.2614	0.2682	0.4382	0.3674
R^2	0.3213	0.2616	0.2684	0.4384	0.3676

Table presents the estimates \bar{q}, b_1, b_2, b_3 for the regression $\ln[Y_i] = \bar{q} - \frac{2}{3}\ln\left[\frac{W_i}{W_*}\right] + b_1\ln\left[\frac{\sigma_i^e}{(0.02)}\right] + b_2\ln\left[\frac{P_i}{(40)}\right] + b_3\ln\left[\frac{V_i}{(10^6)}\right] + \tilde{\epsilon}$. Each observation corresponds to order i . Y_i is the size of the trade relative to expected daily volume calculated as $X_i/(0.01)V_i$ where expected daily volume V_i is measured as the last month's average daily volume, the size is one for a trade of one percent of expected volume. The trading activity W_i is the product of expected daily volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected daily volume V_i . The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. \bar{q} is the measure of order size such that the median order size $Q_*/V_{1,*}$ for a benchmark stock is calculated as $\exp(\bar{q}) \times 10^4$ in basis points. The standard errors are clustered at weekly levels for 17 industries. F-statistics and p-values are reported for three models with d parameters, g restrictions, and n clusters in the regression. The sample ranges from January 2001 to December 2005. The t-statistics are in parentheses. ***, **, * denotes significance at 1%, 5% and 10% levels, respectively.

Table 7: Model Calibration for Order Sizes

	NYSE		NASDAQ		
	All	Buy	Sell	Buy	Sell
<i>Model of Invariant Trading Structure: $a_0 = -2/3$</i>					
\bar{q}	-5.69*** (-323.11)	-5.70*** (-256.63)	-5.67*** (-299.48)	-5.70*** (-145.34)	-5.71*** (-162.89)
$Q_*/V_{1,*}$	33.75	33.35	34.61	33.60	32.99
Adj. R^2	0.3177	0.2577	0.2608	0.4343	0.3618
R^2	0.3178	0.2579	0.2609	0.4345	0.3620
<i>Model of Invariant Bet Frequency: $a_0 = 0$</i>					
\bar{q}	-5.17*** (-248.32)	-5.33*** (-215.81)	-5.29*** (-253.11)	-4.95*** (-106.38)	-4.88*** (-113.95)
$Q_*/V_{1,*}$	56.85	48.44	50.42	70.83	75.97
Adj. R^2	-0.0002	-0.0002	-0.0002	-0.0004	-0.0003
R^2	0.0000	0.0000	0.0000	0.0000	0.0000
<i>Model of Invariant Bet Size: $a_0 = -1$</i>					
\bar{q}	-5.95*** (-282.93)	-5.89*** (-249.11)	-5.86*** (-262.51)	-6.07*** (-136.10)	-6.13*** (-136.95)
$Q_*/V_{1,*}$	26.05	27.67	28.51	23.11	21.77
Adj. R^2	0.2105	0.1683	0.1458	0.3669	0.2192
R^2	0.2107	0.1685	0.1460	0.3671	0.2195
#Obs	441,865	135,006	152,701	69,774	84,384

Table presents the estimates \bar{q} for the regression $\ln[Y_i] = q + a_0 \ln\left[\frac{W_i}{W_*}\right] + \tilde{\epsilon}$ with a_0 restricted to be as predicted in proposed models. Each observation corresponds to order i . Y_i is the size of the trade relative to expected daily volume calculated as $X_i/(0.01)V_i$ where expected daily volume V_i is measured as the last month's average daily volume, the size is one for a trade of one percent of expected volume. The trading activity W_i is the product of expected daily volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected daily volume V_i . The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. \bar{q} is the measure of order size such that the median order size $Q_*/V_{1,*}$ for a benchmark stock is calculated as $\exp(\bar{q}) \times 10^4$ in basis points. The standard errors are clustered at weekly levels for 17 industries. F-statistics and p-values are reported for three models with d parameters, g restrictions, and n clusters in the regression. The sample ranges from January 2001 to December 2005. The t-statistics are in parentheses. ***, **, * denotes significance at 1%, 5% and 10% levels, respectively.

Figure 1: Price Impact and Spread across 10 Volume Groups

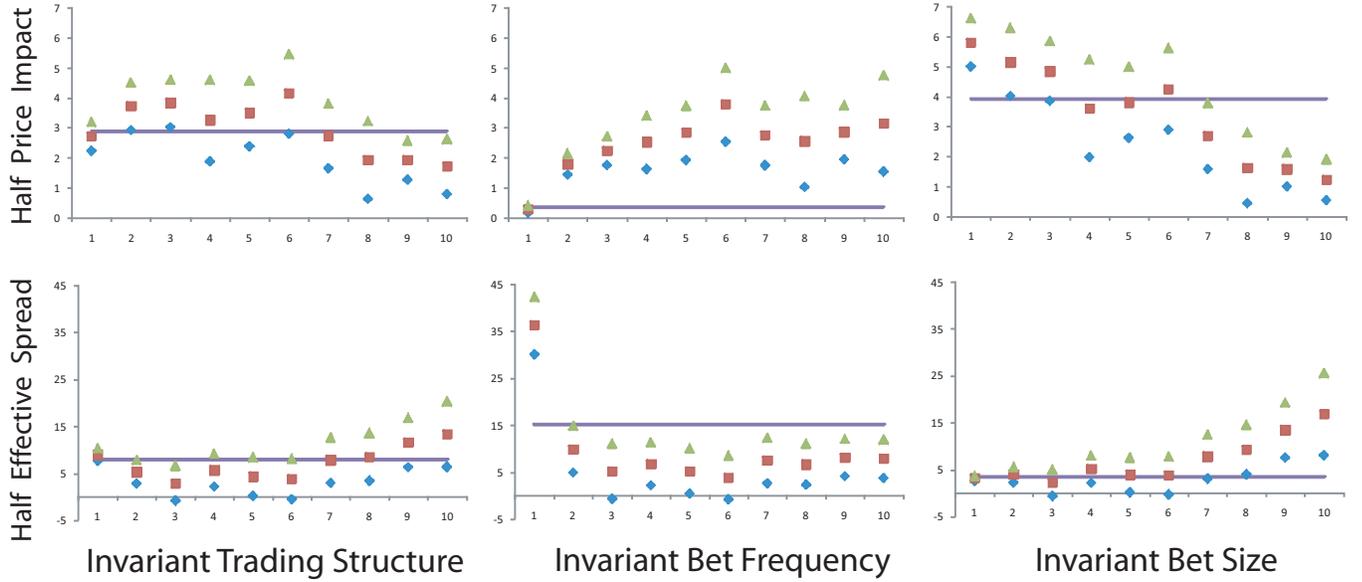


Figure graphs the estimates of half price impact $\frac{1}{2}\bar{\lambda}_j$ (top plots) and half effective spread $\frac{1}{2}\bar{k}_j$ (bottom plots) with the 95%-confidence intervals for 10 volume groups and for three proposed models from the regression $Y_i = \left(\sum_{j=1}^{10} \mathbb{I}_{j,i} \times \frac{1}{2}\lambda_j\right) \times \left[\frac{W_i}{W_*}\right]^{\alpha_0} \frac{X_i}{(0.01)V_i} + \left(\sum_{j=1}^{10} \mathbb{I}_{j,i} \times \frac{1}{2}k_j\right) \times \frac{(X_{omt,i} + X_{ec,i})}{X_i} \left[\frac{W_i}{W_*}\right]^{\alpha_1} + \tilde{\epsilon}$ as well as unconditional estimates from Table 4. In Model of Invariant Trading Structure, $\alpha_0 = 1/3, \alpha_1 = -1/3$. In Model of Invariant Bet Frequency, $\alpha_0 = 0, \alpha_1 = 0$. In Model of Invariant Bet Size, $\alpha_0 = 1/2, \alpha_1 = -1/2$. Each observation corresponds to order i . $\mathbb{I}_{j,i}$ is an indicator equal to one if order i is executed in a stock from group j . $\lambda_j/2$ estimates in basis points the market impact costs of a trade of one percent of average daily volume in a benchmark stock for volume group j , and $\bar{k}_j/2$ estimates in basis points the effective spread cost for volume group j . Y_i is the implementation shortfall in basis points calculated as $\frac{(P_{ex,i} - P_{0,i})}{P_{0,i}} 10^4 \frac{(0.02)}{\sigma_{r,i}}$, where $P_{ex,i}$ is the average execution price, $P_{0,i}$ is the pre-transition price, $\sigma_{r,i}$ is the expected daily volatility estimated as $\sigma_{i,t-1}^e$. The term $(0.02)/\sigma_{r,i}$ adjusts for heteroscedasticity. The trading activity W_i is the product of expected volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected volume V_i measured as last month's average daily volume. The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. X_i is the number of shares in the order with $X_{omt,i}$ executed in open market and $X_{ec,i}$ executed in external crossing networks. The term $X_i/(0.01)V_i$ is the size of the trade relative to expected daily volume. Volume groups are based on the pre-transition dollar trading volume with thresholds corresponding to 30th, 50th, 60th, 70th, 75th, 80th, 85th, 90th, and 95th percentiles of the dollar volume for common NYSE-listed stocks. Group 1 (Group 10) contains stocks with the lowest (highest) trading volume. The standard errors are clustered at weekly levels for 17 industries. The sample ranges from January 2001 to December 2005.

Figure 2: Order Size across 10 Volume Groups

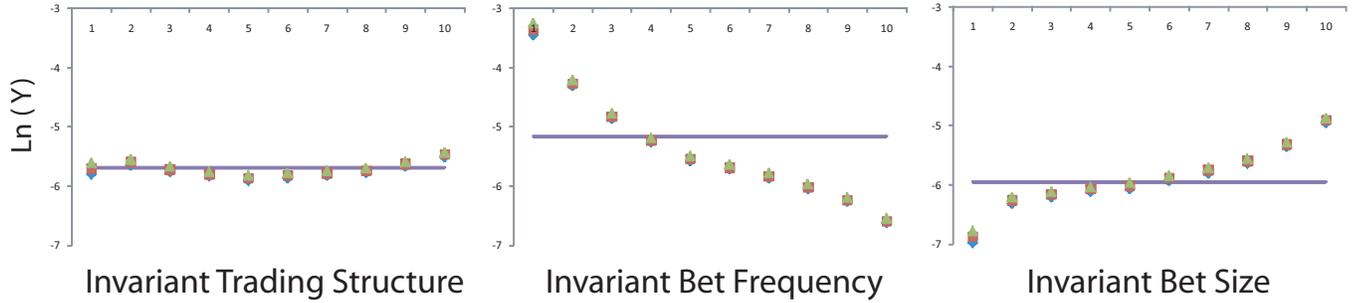


Figure shows the average logarithm of the order sizes \bar{q}_j with the 95%-confidence intervals for 10 volume groups for Model 1, Model 2, and Model 3 from regression $\ln[Y_i] = \left[\sum_{j=1}^{10} \mathbb{I}_{j,i} \bar{q}_j \right] + \alpha_0 \ln \left[\frac{W_i}{W_*} \right] + \tilde{\epsilon}$ as well as unconditional estimates from Table 7. In Model of Invariant Trading Structure, $\alpha_0 = -2/3$. In Model of Invariant Bet Frequency, $\alpha_0 = 0$. In Model of Invariant Bet Size, $\alpha_0 = -1$. Each observation corresponds to order i . $\mathbb{I}_{j,i}$ is an indicator equal to one if order i is executed in a stock from group j . Y_i is the size of the trade relative to expected daily volume calculated as $X_i/(0.01)V_i$ where expected daily volume V_i is measured as the last month's average daily volume, the size is one for a trade of one percent of expected volume. The trading activity W_i is the product of expected daily volatility $\sigma_{r,i}$, benchmark price $P_{0,i}$, and expected daily volume V_i . The scaling constant $W_* = (0.02)(40)(10^6)$ corresponds to W_i for the benchmark stock with volatility of 0.02, price \$40 per share, and trading volume of one million shares per day. \bar{q}_j is the measure of order size such that the median order size $Q_*/V_{1,*}$ for a benchmark stock is calculated as $\exp(\bar{q}_j) \times 10^4$ in basis points for volume group j . Volume groups are based on the pre-transition dollar trading volume with thresholds corresponding to 30th, 50th, 60th, 70th, 75th, 80th, 85th, 90th, and 95th percentiles of the dollar volume for common NYSE-listed stocks. Group 1 (Group 10) contains stocks with the lowest (highest) trading volume. The standard errors are clustered at weekly levels for 17 industries. The sample ranges from January 2001 to December 2005.